

Iowa Great Lakes Board of REALTORS®

Includes Clay, Dickinson and Emmet Counties

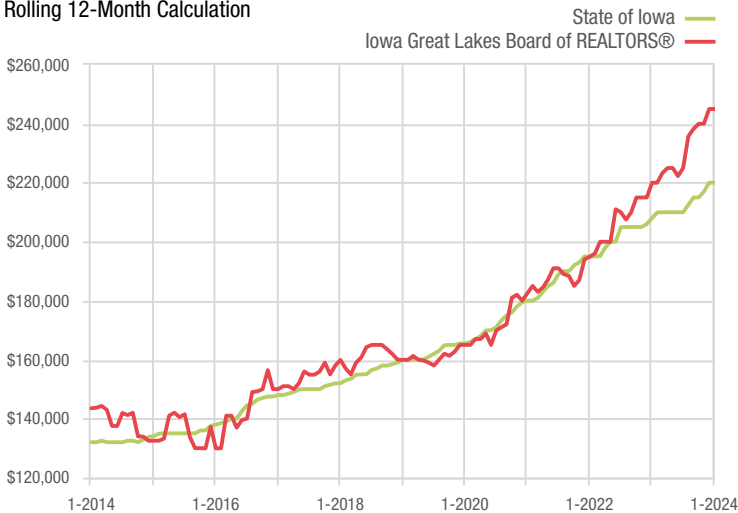
Single-Family Detached	January			Year to Date		
Key Metrics	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	41	46	+ 12.2%	41	46	+ 12.2%
Pending Sales	46	30	- 34.8%	46	30	- 34.8%
Closed Sales	31	46	+ 48.4%	31	46	+ 48.4%
Days on Market Until Sale	89	112	+ 25.8%	89	112	+ 25.8%
Median Sales Price*	\$281,250	\$257,500	- 8.4%	\$281,250	\$257,500	- 8.4%
Average Sales Price*	\$453,215	\$460,293	+ 1.6%	\$453,215	\$460,293	+ 1.6%
Percent of List Price Received*	96.6%	96.1%	- 0.5%	96.6%	96.1%	- 0.5%
Inventory of Homes for Sale	113	150	+ 32.7%	—	—	—
Months Supply of Inventory	1.7	2.5	+ 47.1%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	7	3	- 57.1%	7	3	- 57.1%
Pending Sales	6	5	- 16.7%	6	5	- 16.7%
Closed Sales	7	8	+ 14.3%	7	8	+ 14.3%
Days on Market Until Sale	202	262	+ 29.7%	202	262	+ 29.7%
Median Sales Price*	\$410,000	\$351,700	- 14.2%	\$410,000	\$351,700	- 14.2%
Average Sales Price*	\$406,740	\$396,363	- 2.6%	\$406,740	\$396,363	- 2.6%
Percent of List Price Received*	100.1%	95.5%	- 4.6%	100.1%	95.5%	- 4.6%
Inventory of Homes for Sale	60	65	+ 8.3%	—	—	—
Months Supply of Inventory	5.7	6.0	+ 5.3%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

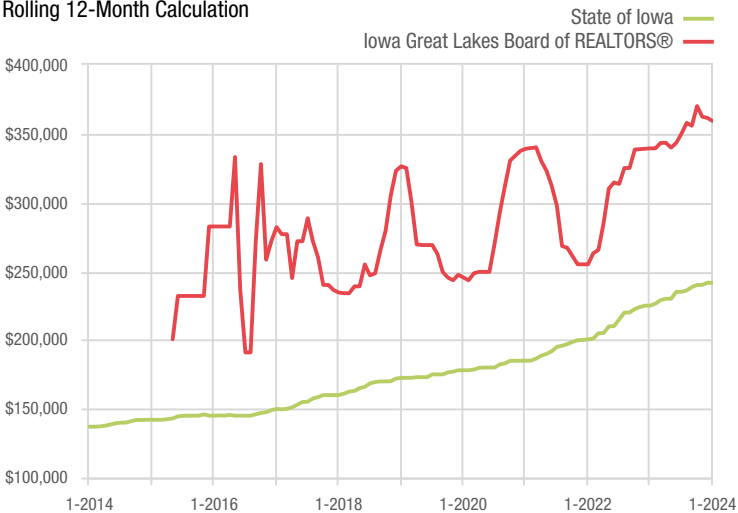
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.