

Local Market Update – January 2024

A Research Tool Provided by Iowa Association of REALTORS®



Jefferson County

Single-Family Detached	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	11	6	- 45.5%	11	6	- 45.5%
Pending Sales	12	5	- 58.3%	12	5	- 58.3%
Closed Sales	8	9	+ 12.5%	8	9	+ 12.5%
Days on Market Until Sale	113	34	- 69.9%	113	34	- 69.9%
Median Sales Price*	\$180,000	\$145,000	- 19.4%	\$180,000	\$145,000	- 19.4%
Average Sales Price*	\$206,613	\$154,222	- 25.4%	\$206,613	\$154,222	- 25.4%
Percent of List Price Received*	93.9%	99.8%	+ 6.3%	93.9%	99.8%	+ 6.3%
Inventory of Homes for Sale	27	49	+ 81.5%	—	—	—
Months Supply of Inventory	1.8	3.8	+ 111.1%	—	—	—

Townhouse-Condo	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

