Local Market Update – January 2024A Research Tool Provided by Iowa Association of REALTORS®

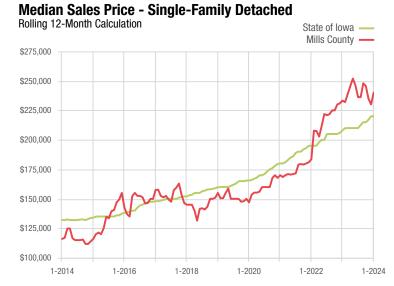


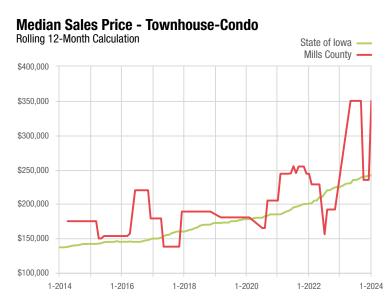
Mills County

Single-Family Detached		January			Year to Date		
Key Metrics	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change	
New Listings	11	6	- 45.5%	11	6	- 45.5%	
Pending Sales	11	5	- 54.5%	11	5	- 54.5%	
Closed Sales	7	8	+ 14.3%	7	8	+ 14.3%	
Days on Market Until Sale	36	38	+ 5.6%	36	38	+ 5.6%	
Median Sales Price*	\$237,500	\$312,500	+ 31.6%	\$237,500	\$312,500	+ 31.6%	
Average Sales Price*	\$252,000	\$344,750	+ 36.8%	\$252,000	\$344,750	+ 36.8%	
Percent of List Price Received*	95.8%	94.3%	- 1.6%	95.8%	94.3%	- 1.6%	
Inventory of Homes for Sale	14	11	- 21.4%		_	_	
Months Supply of Inventory	1.4	1.2	- 14.3%		_	_	

Townhouse-Condo		January			Year to Date		
Key Metrics	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	2		0	2	_	
Days on Market Until Sale	_	25			25	_	
Median Sales Price*	_	\$606,000			\$606,000	_	
Average Sales Price*	_	\$606,000	_	_	\$606,000	_	
Percent of List Price Received*	_	100.0%			100.0%	_	
Inventory of Homes for Sale	0	3	_	_	_	_	
Months Supply of Inventory	_	2.4		_	_	_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.