

North Iowa Regional Board of REALTORS®

Includes Cerro Gordo (Except Greater Mason City Area), Hancock, Kossuth, Winnebago and Worth Counties

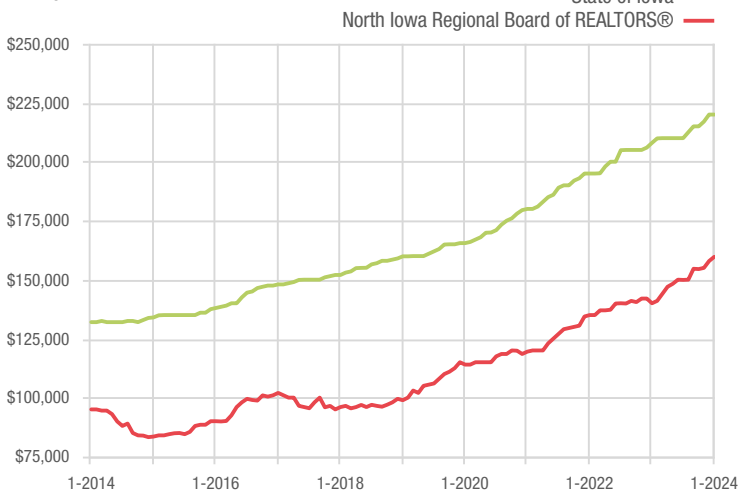
Single-Family Detached	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	64	55	- 14.1%	64	55	- 14.1%
Pending Sales	87	25	- 71.3%	87	25	- 71.3%
Closed Sales	65	56	- 13.8%	65	56	- 13.8%
Days on Market Until Sale	65	92	+ 41.5%	65	92	+ 41.5%
Median Sales Price*	\$131,500	\$139,900	+ 6.4%	\$131,500	\$139,900	+ 6.4%
Average Sales Price*	\$174,649	\$215,192	+ 23.2%	\$174,649	\$215,192	+ 23.2%
Percent of List Price Received*	95.9%	93.5%	- 2.5%	95.9%	93.5%	- 2.5%
Inventory of Homes for Sale	164	263	+ 60.4%	—	—	—
Months Supply of Inventory	1.5	2.9	+ 93.3%	—	—	—

Townhouse-Condo	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	0	1	—	0	1	—
Pending Sales	1	1	0.0%	1	1	0.0%
Closed Sales	2	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	47	—	—	47	—	—
Median Sales Price*	\$390,250	—	—	\$390,250	—	—
Average Sales Price*	\$390,250	—	—	\$390,250	—	—
Percent of List Price Received*	99.2%	—	—	99.2%	—	—
Inventory of Homes for Sale	4	7	+ 75.0%	—	—	—
Months Supply of Inventory	1.2	2.8	+ 133.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

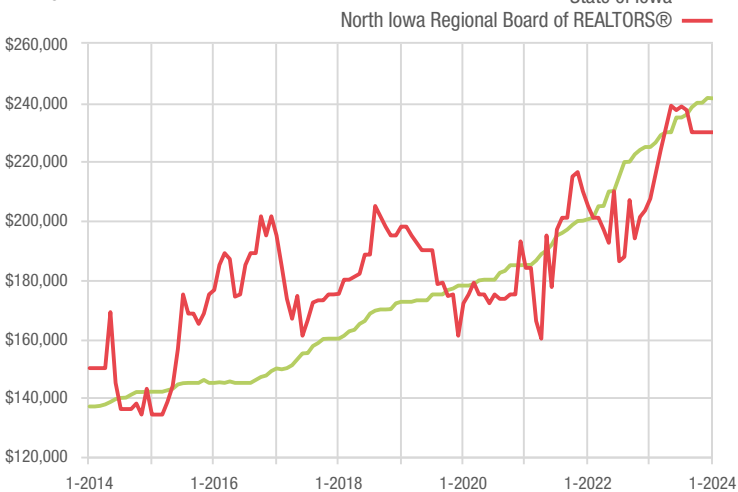
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.