



# Northeast Iowa Regional Board of REALTORS®

Includes Allamakee, Black Hawk, Bremer, Buchanan, Butler, Chickasaw, Clayton, Delaware, Fayette, Floyd, Howard, Mitchell and Winneshiek Counties

Single-Family Detached	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	184	198	+ 7.6%	184	198	+ 7.6%
Pending Sales	188	182	- 3.2%	188	182	- 3.2%
Closed Sales	168	142	- 15.5%	168	142	- 15.5%
Days on Market Until Sale	38	48	+ 26.3%	38	48	+ 26.3%
Median Sales Price*	\$155,000	\$163,250	+ 5.3%	\$155,000	\$163,250	+ 5.3%
Average Sales Price*	\$200,811	\$206,328	+ 2.7%	\$200,811	\$206,328	+ 2.7%
Percent of List Price Received*	96.8%	95.2%	- 1.7%	96.8%	95.2%	- 1.7%
Inventory of Homes for Sale	375	392	+ 4.5%	—	—	—
Months Supply of Inventory	1.3	1.5	+ 15.4%	—	—	—

Townhouse-Condo	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	22	23	+ 4.5%	22	23	+ 4.5%
Pending Sales	16	18	+ 12.5%	16	18	+ 12.5%
Closed Sales	8	15	+ 87.5%	8	15	+ 87.5%
Days on Market Until Sale	69	81	+ 17.4%	69	81	+ 17.4%
Median Sales Price*	\$222,450	\$238,500	+ 7.2%	\$222,450	\$238,500	+ 7.2%
Average Sales Price*	\$251,016	\$222,702	- 11.3%	\$251,016	\$222,702	- 11.3%
Percent of List Price Received*	99.6%	97.7%	- 1.9%	99.6%	97.7%	- 1.9%
Inventory of Homes for Sale	40	55	+ 37.5%	—	—	—
Months Supply of Inventory	2.1	2.9	+ 38.1%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

