Local Market Update – January 2024A Research Tool Provided by Iowa Association of REALTORS®



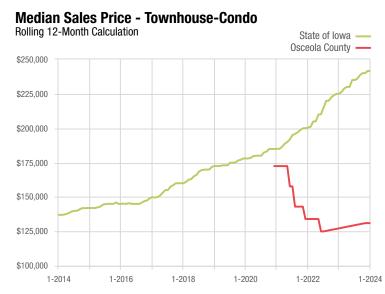
Osceola County

| Single-Family Detached | | January | | | Year to Date | | | |
|---------------------------------|----------|-----------|----------|-------------|--------------|----------|--|--|
| Key Metrics | 2023 | 2024 | % Change | Thru 1-2023 | Thru 1-2024 | % Change | | |
| New Listings | 4 | 0 | - 100.0% | 4 | 0 | - 100.0% | | |
| Pending Sales | 4 | 3 | - 25.0% | 4 | 3 | - 25.0% | | |
| Closed Sales | 1 | 3 | + 200.0% | 1 | 3 | + 200.0% | | |
| Days on Market Until Sale | 66 | 127 | + 92.4% | 66 | 127 | + 92.4% | | |
| Median Sales Price* | \$85,000 | \$183,500 | + 115.9% | \$85,000 | \$183,500 | + 115.9% | | |
| Average Sales Price* | \$85,000 | \$205,333 | + 141.6% | \$85,000 | \$205,333 | + 141.6% | | |
| Percent of List Price Received* | 96.7% | 93.3% | - 3.5% | 96.7% | 93.3% | - 3.5% | | |
| Inventory of Homes for Sale | 6 | 7 | + 16.7% | | _ | _ | | |
| Months Supply of Inventory | 0.9 | 2.2 | + 144.4% | | _ | _ | | |

| Townhouse-Condo | January | | | Year to Date | | | |
|---------------------------------|---------|------|----------|--------------|-------------|----------|--|
| Key Metrics | 2023 | 2024 | % Change | Thru 1-2023 | Thru 1-2024 | % Change | |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Days on Market Until Sale | _ | _ | | | _ | _ | |
| Median Sales Price* | _ | _ | | | _ | _ | |
| Average Sales Price* | _ | _ | | | _ | _ | |
| Percent of List Price Received* | _ | | | | _ | _ | |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | | _ | _ | |
| Months Supply of Inventory | _ | _ | | | _ | _ | |

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Osceola County · \$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2016 1-2018 1-2020 1-2022 1-2024



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.