



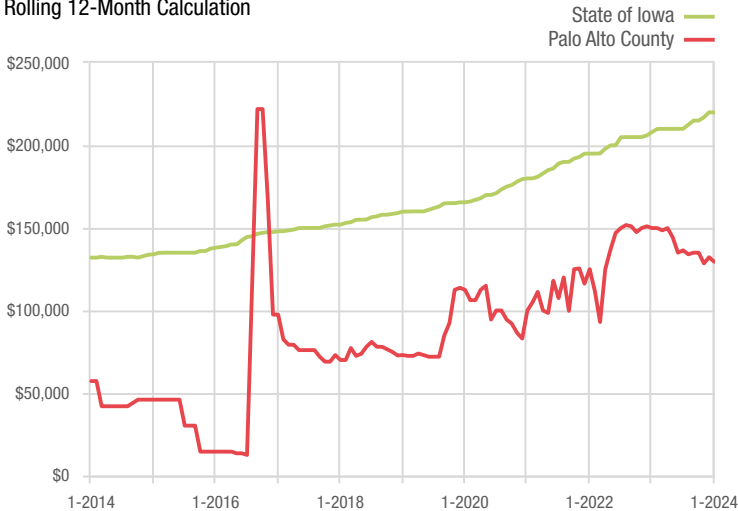
Palo Alto County

| Single-Family Detached | January | | | Year to Date | | |
|---------------------------------|-----------|----------|----------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 1-2023 | Thru 1-2024 | % Change |
| New Listings | 7 | 9 | + 28.6% | 7 | 9 | + 28.6% |
| Pending Sales | 4 | 4 | 0.0% | 4 | 4 | 0.0% |
| Closed Sales | 4 | 5 | + 25.0% | 4 | 5 | + 25.0% |
| Days on Market Until Sale | 37 | 60 | + 62.2% | 37 | 60 | + 62.2% |
| Median Sales Price* | \$108,500 | \$90,000 | - 17.1% | \$108,500 | \$90,000 | - 17.1% |
| Average Sales Price* | \$142,750 | \$95,690 | - 33.0% | \$142,750 | \$95,690 | - 33.0% |
| Percent of List Price Received* | 98.5% | 96.2% | - 2.3% | 98.5% | 96.2% | - 2.3% |
| Inventory of Homes for Sale | 17 | 25 | + 47.1% | — | — | — |
| Months Supply of Inventory | 3.0 | 2.9 | - 3.3% | — | — | — |

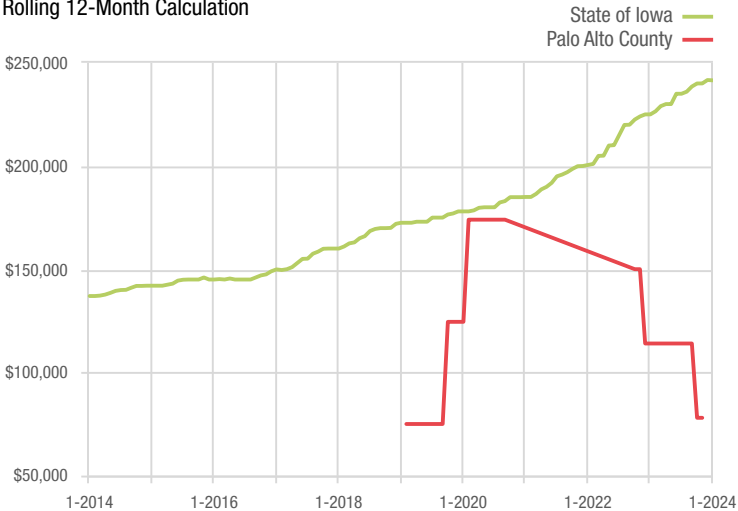
| Townhouse-Condo | January | | | Year to Date | | |
|---------------------------------|---------|------|----------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 1-2023 | Thru 1-2024 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 1 | — | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached
Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.