## **Local Market Update – January 2024**A Research Tool Provided by Iowa Association of REALTORS®



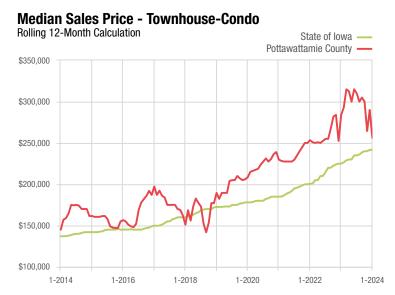
## **Pottawattamie County**

Single-Family Detached	January			Year to Date			
Key Metrics	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change	
New Listings	71	95	+ 33.8%	71	95	+ 33.8%	
Pending Sales	75	50	- 33.3%	75	50	- 33.3%	
Closed Sales	50	48	- 4.0%	50	48	- 4.0%	
Days on Market Until Sale	20	21	+ 5.0%	20	21	+ 5.0%	
Median Sales Price*	\$176,063	\$183,750	+ 4.4%	\$176,063	\$183,750	+ 4.4%	
Average Sales Price*	\$204,949	\$202,446	- 1.2%	\$204,949	\$202,446	- 1.2%	
Percent of List Price Received*	99.0%	97.7%	- 1.3%	99.0%	97.7%	- 1.3%	
Inventory of Homes for Sale	51	130	+ 154.9%		_	_	
Months Supply of Inventory	0.5	1.6	+ 220.0%		_	_	

Townhouse-Condo	January			Year to Date			
Key Metrics	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change	
New Listings	9	3	- 66.7%	9	3	- 66.7%	
Pending Sales	9	3	- 66.7%	9	3	- 66.7%	
Closed Sales	8	3	- 62.5%	8	3	- 62.5%	
Days on Market Until Sale	6	24	+ 300.0%	6	24	+ 300.0%	
Median Sales Price*	\$315,000	\$224,900	- 28.6%	\$315,000	\$224,900	- 28.6%	
Average Sales Price*	\$316,331	\$247,300	- 21.8%	\$316,331	\$247,300	- 21.8%	
Percent of List Price Received*	99.6%	100.5%	+ 0.9%	99.6%	100.5%	+ 0.9%	
Inventory of Homes for Sale	3	9	+ 200.0%		_	_	
Months Supply of Inventory	1.0	1.9	+ 90.0%		_	_	

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.

## **Median Sales Price - Single-Family Detached** Rolling 12-Month Calculation State of Iowa -Pottawattamie County \$240,000 \$220,000 \$200,000 \$180,000 \$160,000 \$140.000 \$120,000 \$100,000 1-2014 1-2016 1-2018 1-2020 1-2022 1-2024



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.