



West Central Iowa Regional Board of REALTORS®

Includes Adair, Adams, Audubon, Carroll, Cass, Clarke (West of I-35), Crawford, Decatur (West of I-35), Fremont, Greene, Guthrie, Harrison, Monona, Montgomery, Page, Ringgold, Shelby, Taylor and Union Counties

Single-Family Detached	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	110	129	+ 17.3%	110	129	+ 17.3%
Pending Sales	107	84	- 21.5%	107	84	- 21.5%
Closed Sales	88	68	- 22.7%	88	68	- 22.7%
Days on Market Until Sale	41	48	+ 17.1%	41	48	+ 17.1%
Median Sales Price*	\$125,250	\$132,000	+ 5.4%	\$125,250	\$132,000	+ 5.4%
Average Sales Price*	\$151,718	\$197,638	+ 30.3%	\$151,718	\$197,638	+ 30.3%
Percent of List Price Received*	93.5%	93.1%	- 0.4%	93.5%	93.1%	- 0.4%
Inventory of Homes for Sale	239	427	+ 78.7%	—	—	—
Months Supply of Inventory	1.6	3.6	+ 125.0%	—	—	—

Townhouse-Condo	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	9	+ 800.0%	—	—	—
Months Supply of Inventory	0.5	3.8	+ 660.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

