

## Central Iowa Board of REALTORS®

Includes Boone and Story Counties

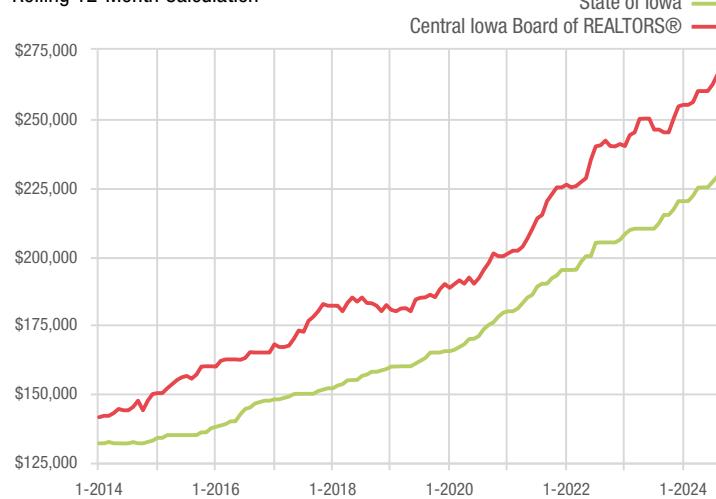
Single-Family Detached		September			Year to Date		
Key Metrics		2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings		147	103	- 29.9%	1,137	1,134	- 0.3%
Pending Sales		93	100	+ 7.5%	924	991	+ 7.3%
Closed Sales		81	84	+ 3.7%	866	920	+ 6.2%
Days on Market Until Sale		37	29	- 21.6%	31	38	+ 22.6%
Median Sales Price*		\$271,250	\$244,950	- 9.7%	\$253,750	\$270,000	+ 6.4%
Average Sales Price*		\$315,550	\$285,669	- 9.5%	\$286,049	\$305,866	+ 6.9%
Percent of List Price Received*		99.0%	98.1%	- 0.9%	99.3%	98.7%	- 0.6%
Inventory of Homes for Sale		246	211	- 14.2%	—	—	—
Months Supply of Inventory		2.6	2.1	- 19.2%	—	—	—

Townhouse-Condo		September			Year to Date		
Key Metrics		2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings		24	14	- 41.7%	110	129	+ 17.3%
Pending Sales		13	10	- 23.1%	96	106	+ 10.4%
Closed Sales		4	9	+ 125.0%	87	101	+ 16.1%
Days on Market Until Sale		114	92	- 19.3%	50	48	- 4.0%
Median Sales Price*		\$302,500	\$235,000	- 22.3%	\$235,000	\$225,000	- 4.3%
Average Sales Price*		\$317,803	\$257,833	- 18.9%	\$230,087	\$237,790	+ 3.3%
Percent of List Price Received*		101.2%	97.2%	- 4.0%	98.4%	97.9%	- 0.5%
Inventory of Homes for Sale		26	38	+ 46.2%	—	—	—
Months Supply of Inventory		2.6	3.5	+ 34.6%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.