

## East Central Iowa Board of REALTORS®

Includes Dubuque, Jones and Jackson Counties

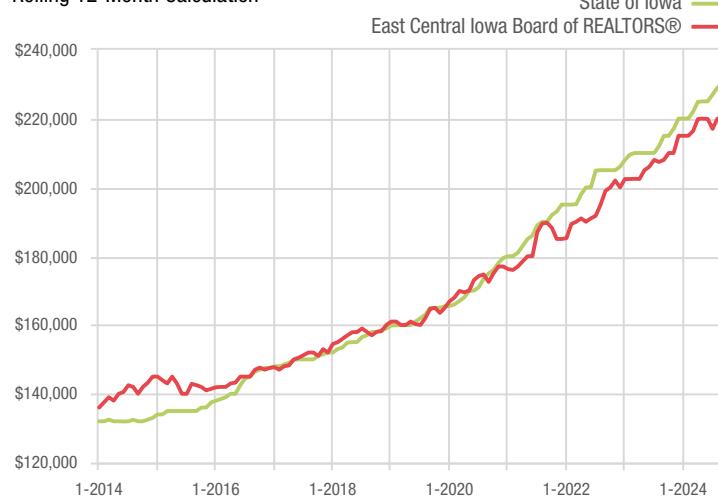
| Single-Family Detached          |  | September |           |          | Year to Date |             |          |
|---------------------------------|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     |  | 2023      | 2024      | % Change | Thru 9-2023  | Thru 9-2024 | % Change |
| New Listings                    |  | 104       | 137       | + 31.7%  | 1,105        | 1,163       | + 5.2%   |
| Pending Sales                   |  | 84        | 77        | - 8.3%   | 957          | 920         | - 3.9%   |
| Closed Sales                    |  | 112       | 106       | - 5.4%   | 935          | 909         | - 2.8%   |
| Days on Market Until Sale       |  | 33        | 25        | - 24.2%  | 30           | 28          | - 6.7%   |
| Median Sales Price*             |  | \$215,150 | \$226,500 | + 5.3%   | \$215,000    | \$221,000   | + 2.8%   |
| Average Sales Price*            |  | \$256,979 | \$259,066 | + 0.8%   | \$253,300    | \$258,529   | + 2.1%   |
| Percent of List Price Received* |  | 97.9%     | 98.0%     | + 0.1%   | 98.6%        | 98.5%       | - 0.1%   |
| Inventory of Homes for Sale     |  | 169       | 243       | + 43.8%  | —            | —           | —        |
| Months Supply of Inventory      |  | 1.7       | 2.4       | + 41.2%  | —            | —           | —        |

| Townhouse-Condo                 |  | September |           |          | Year to Date |             |          |
|---------------------------------|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     |  | 2023      | 2024      | % Change | Thru 9-2023  | Thru 9-2024 | % Change |
| New Listings                    |  | 5         | 12        | + 140.0% | 95           | 105         | + 10.5%  |
| Pending Sales                   |  | 3         | 3         | 0.0%     | 61           | 78          | + 27.9%  |
| Closed Sales                    |  | 6         | 7         | + 16.7%  | 63           | 72          | + 14.3%  |
| Days on Market Until Sale       |  | 51        | 22        | - 56.9%  | 56           | 51          | - 8.9%   |
| Median Sales Price*             |  | \$202,726 | \$245,000 | + 20.9%  | \$222,500    | \$265,369   | + 19.3%  |
| Average Sales Price*            |  | \$235,992 | \$292,094 | + 23.8%  | \$234,129    | \$302,084   | + 29.0%  |
| Percent of List Price Received* |  | 99.0%     | 98.4%     | - 0.6%   | 99.0%        | 98.4%       | - 0.6%   |
| Inventory of Homes for Sale     |  | 37        | 45        | + 21.6%  | —            | —           | —        |
| Months Supply of Inventory      |  | 5.9       | 5.5       | - 6.8%   | —            | —           | —        |

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

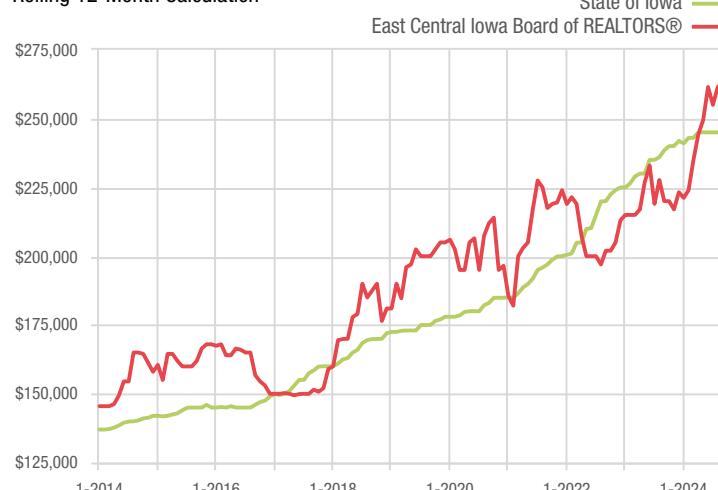
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.