

Greater Mason City Board of REALTORS®

Includes Mason City and Surrounding Area

Single-Family Detached		September			Year to Date		
Key Metrics		2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings		55	57	+ 3.6%	432	468	+ 8.3%
Pending Sales		35	12	- 65.7%	407	389	- 4.4%
Closed Sales		48	50	+ 4.2%	378	392	+ 3.7%
Days on Market Until Sale		47	65	+ 38.3%	60	68	+ 13.3%
Median Sales Price*		\$184,500	\$209,175	+ 13.4%	\$150,924	\$150,000	- 0.6%
Average Sales Price*		\$218,283	\$236,872	+ 8.5%	\$179,988	\$184,054	+ 2.3%
Percent of List Price Received*		99.0%	97.5%	- 1.5%	98.2%	97.0%	- 1.2%
Inventory of Homes for Sale		80	127	+ 58.8%	—	—	—
Months Supply of Inventory		1.9	3.1	+ 63.2%	—	—	—

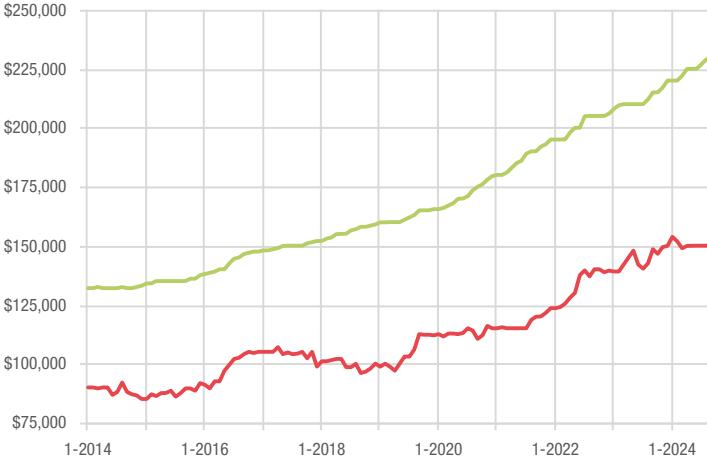
Townhouse-Condo		September			Year to Date		
Key Metrics		2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings		2	3	+ 50.0%	19	16	- 15.8%
Pending Sales		2	0	- 100.0%	18	13	- 27.8%
Closed Sales		2	2	0.0%	18	13	- 27.8%
Days on Market Until Sale		34	54	+ 58.8%	82	94	+ 14.6%
Median Sales Price*		\$204,500	\$175,118	- 14.4%	\$219,000	\$218,000	- 0.5%
Average Sales Price*		\$204,500	\$175,118	- 14.4%	\$214,244	\$219,326	+ 2.4%
Percent of List Price Received*		101.8%	98.0%	- 3.7%	98.5%	99.0%	+ 0.5%
Inventory of Homes for Sale		5	7	+ 40.0%	—	—	—
Months Supply of Inventory		2.2	3.3	+ 50.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

State of Iowa 
 Greater Mason City Board of REALTORS® 



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

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A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.