

Local Market Update – September 2024

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

Single-Family Detached

Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	23	22	- 4.3%	183	193	+ 5.5%
Pending Sales	18	14	- 22.2%	162	157	- 3.1%
Closed Sales	18	11	- 38.9%	144	136	- 5.6%
Days on Market Until Sale	19	58	+ 205.3%	37	39	+ 5.4%
Median Sales Price*	\$108,250	\$132,500	+ 22.4%	\$130,000	\$118,000	- 9.2%
Average Sales Price*	\$121,139	\$151,545	+ 25.1%	\$156,043	\$133,766	- 14.3%
Percent of List Price Received*	92.7%	97.8%	+ 5.5%	95.0%	96.0%	+ 1.1%
Inventory of Homes for Sale	35	60	+ 71.4%	—	—	—
Months Supply of Inventory	2.2	3.5	+ 59.1%	—	—	—

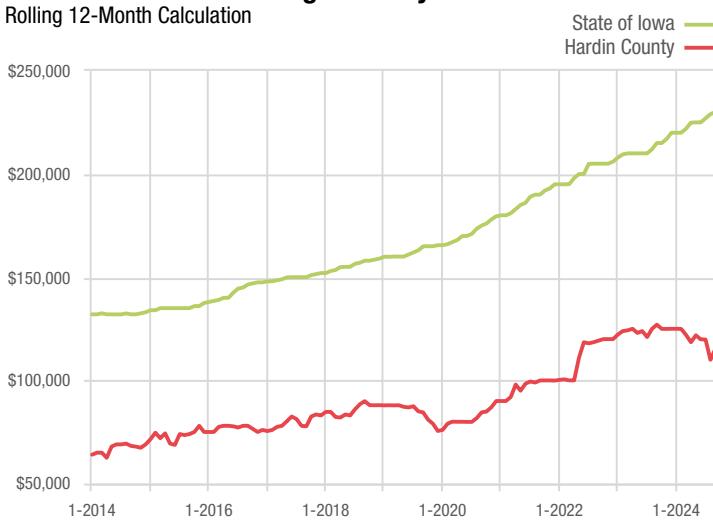
Townhouse-Condo

Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

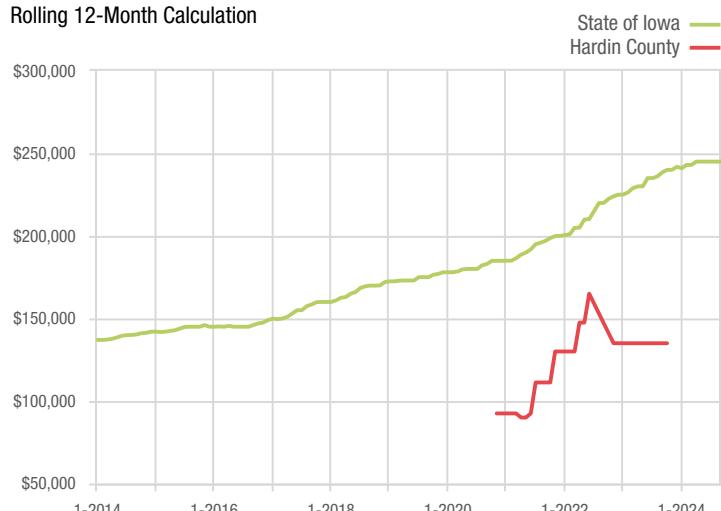
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.