

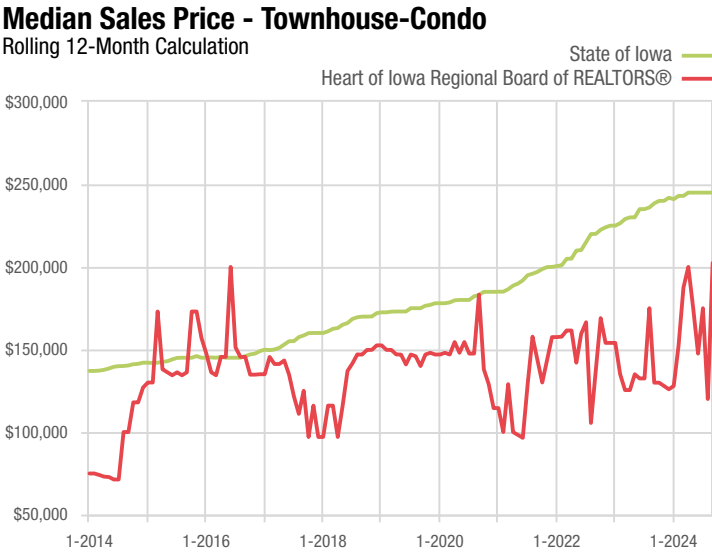
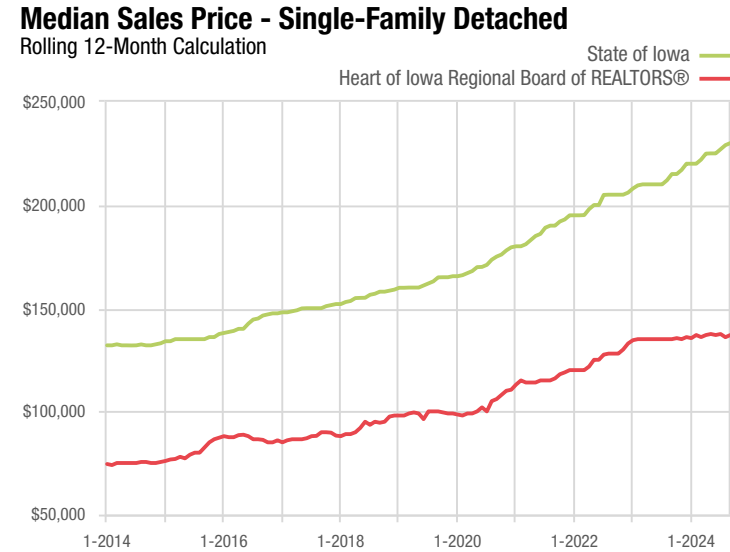
Heart of Iowa Regional Board of REALTORS®

Includes Franklin, Grundy, Hamilton, Hardin, Humboldt, Webster and Wright Counties

Single-Family Detached	September			Year to Date		
Key Metrics	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	98	142	+ 44.9%	1,051	1,131	+ 7.6%
Pending Sales	89	76	- 14.6%	891	921	+ 3.4%
Closed Sales	101	91	- 9.9%	840	893	+ 6.3%
Days on Market Until Sale	33	42	+ 27.3%	43	55	+ 27.9%
Median Sales Price*	\$134,000	\$147,000	+ 9.7%	\$135,000	\$135,888	+ 0.7%
Average Sales Price*	\$145,900	\$166,990	+ 14.5%	\$153,558	\$151,849	- 1.1%
Percent of List Price Received*	95.3%	95.8%	+ 0.5%	95.1%	94.7%	- 0.4%
Inventory of Homes for Sale	792	378	- 52.3%	—	—	—
Months Supply of Inventory	8.4	3.9	- 53.6%	—	—	—

Townhouse-Condo	September			Year to Date		
Key Metrics	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	0	2	—	15	34	+ 126.7%
Pending Sales	0	1	—	15	11	- 26.7%
Closed Sales	2	1	- 50.0%	16	7	- 56.3%
Days on Market Until Sale	59	136	+ 130.5%	64	66	+ 3.1%
Median Sales Price*	\$49,500	\$215,000	+ 334.3%	\$127,900	\$215,000	+ 68.1%
Average Sales Price*	\$49,500	\$215,000	+ 334.3%	\$156,081	\$212,257	+ 36.0%
Percent of List Price Received*	94.6%	97.8%	+ 3.4%	96.1%	98.6%	+ 2.6%
Inventory of Homes for Sale	16	17	+ 6.3%	—	—	—
Months Supply of Inventory	8.4	8.5	+ 1.2%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.