

Local Market Update – September 2024

A Research Tool Provided by Iowa Association of REALTORS®



Iowa County

Single-Family Detached

Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	10	13	+ 30.0%	141	137	- 2.8%
Pending Sales	14	10	- 28.6%	123	114	- 7.3%
Closed Sales	15	8	- 46.7%	114	108	- 5.3%
Days on Market Until Sale	32	19	- 40.6%	38	41	+ 7.9%
Median Sales Price*	\$190,000	\$159,500	- 16.1%	\$196,000	\$170,000	- 13.3%
Average Sales Price*	\$213,460	\$161,645	- 24.3%	\$214,819	\$208,573	- 2.9%
Percent of List Price Received*	98.6%	96.2%	- 2.4%	97.2%	97.3%	+ 0.1%
Inventory of Homes for Sale	28	32	+ 14.3%	—	—	—
Months Supply of Inventory	2.2	2.8	+ 27.3%	—	—	—

Townhouse-Condo

Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	0	3	—	2	5	+ 150.0%
Pending Sales	0	1	—	3	3	0.0%
Closed Sales	0	0	0.0%	5	2	- 60.0%
Days on Market Until Sale	—	—	—	25	51	+ 104.0%
Median Sales Price*	—	—	—	\$106,500	\$209,000	+ 96.2%
Average Sales Price*	—	—	—	\$136,900	\$209,000	+ 52.7%
Percent of List Price Received*	—	—	—	98.1%	97.8%	- 0.3%
Inventory of Homes for Sale	0	3	—	—	—	—
Months Supply of Inventory	—	3.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

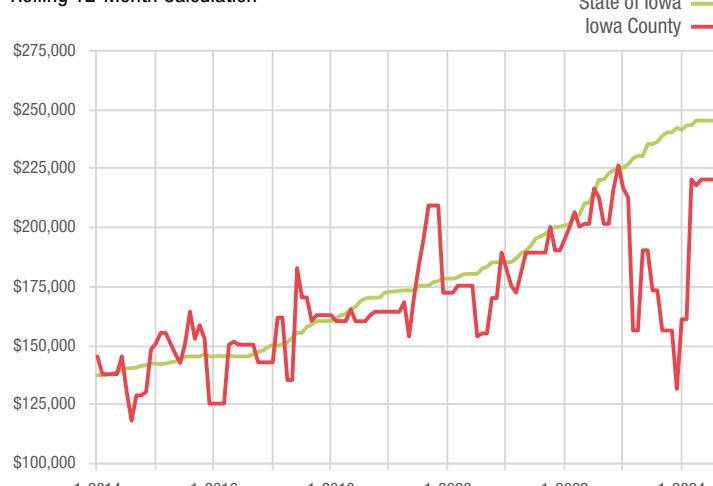
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.