

Iowa Great Lakes Board of REALTORS®

Includes Clay, Dickinson and Emmet Counties

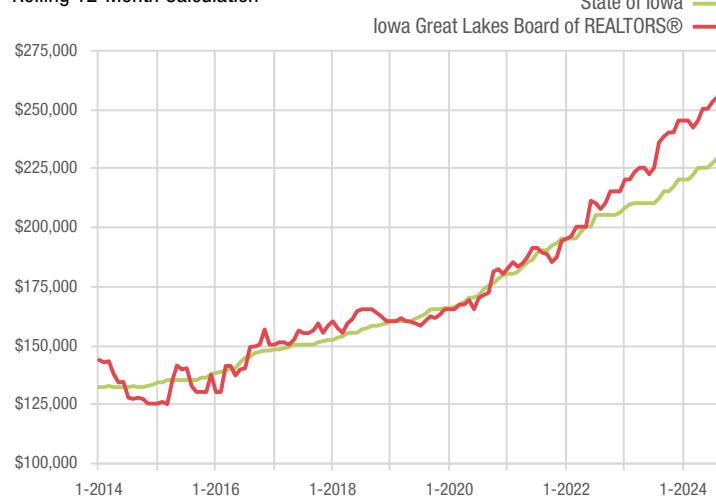
Single-Family Detached		September			Year to Date		
Key Metrics		2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings		74	82	+ 10.8%	719	736	+ 2.4%
Pending Sales		55	37	- 32.7%	616	538	- 12.7%
Closed Sales		67	56	- 16.4%	578	555	- 4.0%
Days on Market Until Sale		61	76	+ 24.6%	79	91	+ 15.2%
Median Sales Price*		\$242,000	\$292,500	+ 20.9%	\$245,000	\$267,400	+ 9.1%
Average Sales Price*		\$400,481	\$517,428	+ 29.2%	\$358,397	\$401,700	+ 12.1%
Percent of List Price Received*		97.4%	95.9%	- 1.5%	97.5%	97.3%	- 0.2%
Inventory of Homes for Sale		171	237	+ 38.6%	—	—	—
Months Supply of Inventory		2.8	4.2	+ 50.0%	—	—	—

Townhouse-Condo		September			Year to Date		
Key Metrics		2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings		34	11	- 67.6%	120	183	+ 52.5%
Pending Sales		12	11	- 8.3%	104	126	+ 21.2%
Closed Sales		13	14	+ 7.7%	95	98	+ 3.2%
Days on Market Until Sale		157	150	- 4.5%	134	181	+ 35.1%
Median Sales Price*		\$353,400	\$475,715	+ 34.6%	\$353,400	\$405,000	+ 14.6%
Average Sales Price*		\$405,977	\$539,446	+ 32.9%	\$410,419	\$481,974	+ 17.4%
Percent of List Price Received*		98.6%	97.9%	- 0.7%	98.6%	97.9%	- 0.7%
Inventory of Homes for Sale		66	113	+ 71.2%	—	—	—
Months Supply of Inventory		6.2	8.9	+ 43.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

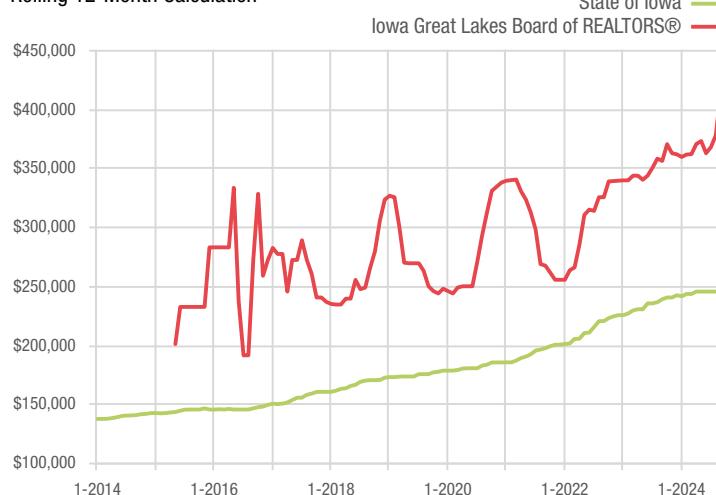
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.