

Local Market Update – September 2024

A Research Tool Provided by Iowa Association of REALTORS®



Kossuth County

Single-Family Detached

Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	8	18	+ 125.0%	102	155	+ 52.0%
Pending Sales	11	12	+ 9.1%	105	109	+ 3.8%
Closed Sales	9	11	+ 22.2%	105	104	- 1.0%
Days on Market Until Sale	42	65	+ 54.8%	54	68	+ 25.9%
Median Sales Price*	\$120,000	\$140,000	+ 16.7%	\$134,950	\$139,500	+ 3.4%
Average Sales Price*	\$119,017	\$221,818	+ 86.4%	\$146,321	\$170,241	+ 16.3%
Percent of List Price Received*	94.7%	97.1%	+ 2.5%	93.7%	93.8%	+ 0.1%
Inventory of Homes for Sale	23	71	+ 208.7%	—	—	—
Months Supply of Inventory	2.0	6.5	+ 225.0%	—	—	—

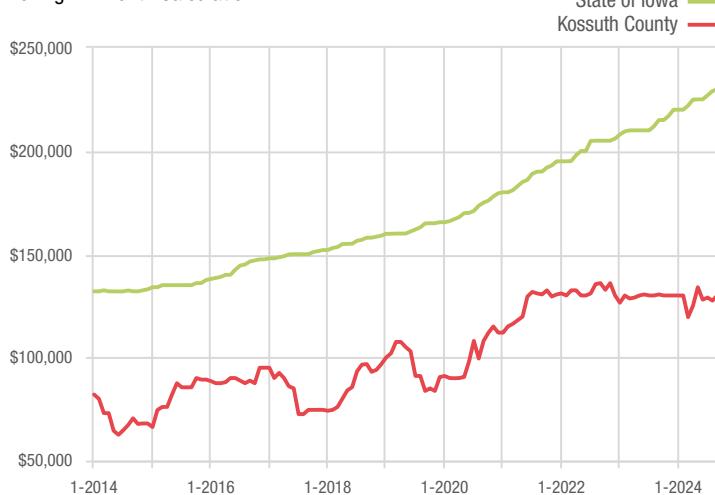
Townhouse-Condo

Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	0	0	0.0%	0	1	—
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

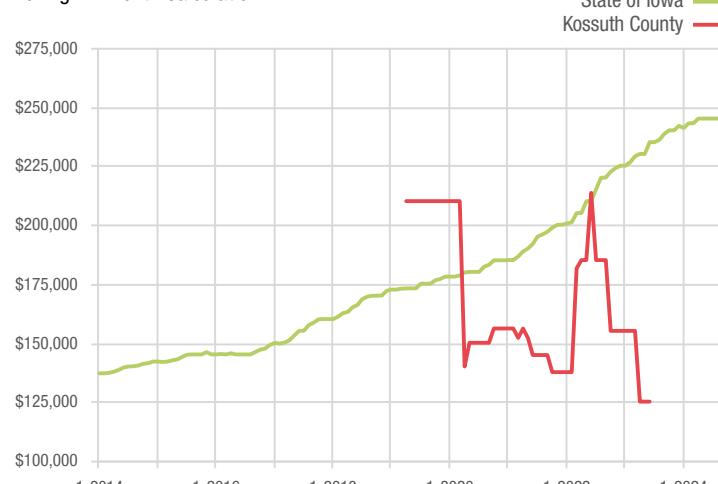
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.