

Mid-Iowa Regional Board of REALTORS®

Includes Benton, Iowa, Marshall, Poweshiek and Tama Counties

Single-Family Detached		September			Year to Date		
Key Metrics		2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings		123	137	+ 11.4%	1,117	1,212	+ 8.5%
Pending Sales		98	122	+ 24.5%	994	978	- 1.6%
Closed Sales		126	94	- 25.4%	929	887	- 4.5%
Days on Market Until Sale		28	29	+ 3.6%	39	40	+ 2.6%
Median Sales Price*		\$173,250	\$195,000	+ 12.6%	\$172,000	\$179,948	+ 4.6%
Average Sales Price*		\$203,746	\$232,023	+ 13.9%	\$203,383	\$216,380	+ 6.4%
Percent of List Price Received*		97.4%	96.9%	- 0.5%	97.2%	96.8%	- 0.4%
Inventory of Homes for Sale		225	304	+ 35.1%	—	—	—
Months Supply of Inventory		2.2	3.0	+ 36.4%	—	—	—

Townhouse-Condo		September			Year to Date		
Key Metrics		2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings		4	7	+ 75.0%	19	37	+ 94.7%
Pending Sales		2	3	+ 50.0%	16	22	+ 37.5%
Closed Sales		2	1	- 50.0%	17	21	+ 23.5%
Days on Market Until Sale		117	50	- 57.3%	84	69	- 17.9%
Median Sales Price*		\$292,450	\$196,000	- 33.0%	\$208,000	\$220,000	+ 5.8%
Average Sales Price*		\$292,450	\$196,000	- 33.0%	\$198,076	\$224,905	+ 13.5%
Percent of List Price Received*		100.8%	93.3%	- 7.4%	97.9%	97.2%	- 0.7%
Inventory of Homes for Sale		7	16	+ 128.6%	—	—	—
Months Supply of Inventory		3.5	6.2	+ 77.1%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

State of Iowa 
Mid-Iowa Regional Board of REALTORS® 



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

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A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.