



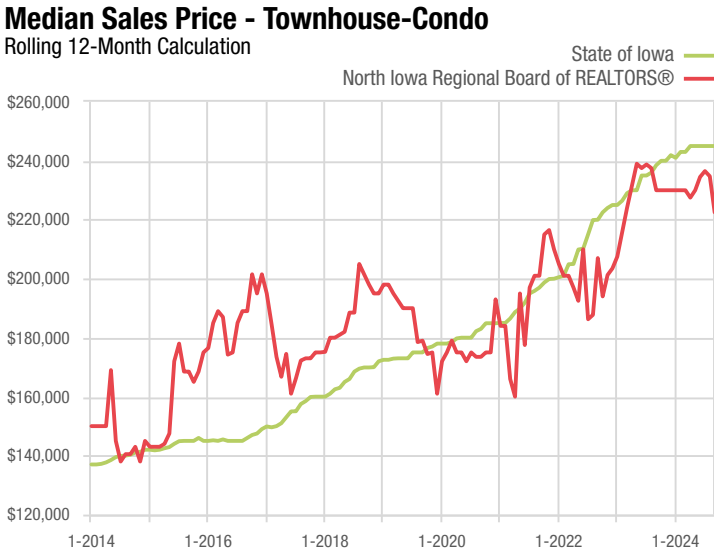
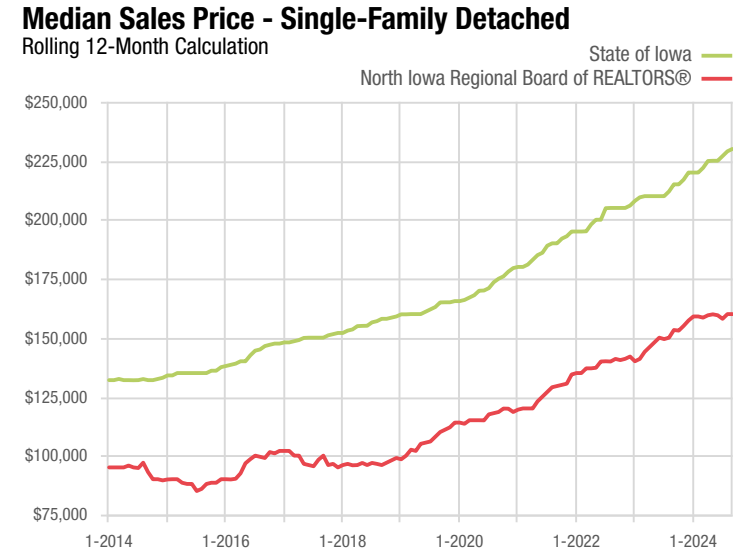
North Iowa Regional Board of REALTORS®

Includes Cerro Gordo (Except Greater Mason City Area), Hancock, Kossuth, Winnebago and Worth Counties

Single-Family Detached	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	104	122	+ 17.3%	945	1,185	+ 25.4%
Pending Sales	87	55	- 36.8%	924	909	- 1.6%
Closed Sales	128	116	- 9.4%	874	892	+ 2.1%
Days on Market Until Sale	47	63	+ 34.0%	59	67	+ 13.6%
Median Sales Price*	\$185,000	\$197,675	+ 6.9%	\$156,750	\$160,000	+ 2.1%
Average Sales Price*	\$239,030	\$242,882	+ 1.6%	\$199,372	\$206,669	+ 3.7%
Percent of List Price Received*	97.3%	96.6%	- 0.7%	96.8%	96.1%	- 0.7%
Inventory of Homes for Sale	178	417	+ 134.3%	—	—	—
Months Supply of Inventory	1.8	4.4	+ 144.4%	—	—	—

Townhouse-Condo	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	2	3	+ 50.0%	26	20	- 23.1%
Pending Sales	2	1	- 50.0%	23	17	- 26.1%
Closed Sales	4	2	- 50.0%	26	15	- 42.3%
Days on Market Until Sale	47	54	+ 14.9%	85	82	- 3.5%
Median Sales Price*	\$259,250	\$175,118	- 32.5%	\$230,000	\$220,000	- 4.3%
Average Sales Price*	\$250,875	\$175,118	- 30.2%	\$240,842	\$222,582	- 7.6%
Percent of List Price Received*	99.4%	98.0%	- 1.4%	97.8%	98.8%	+ 1.0%
Inventory of Homes for Sale	6	6	0.0%	—	—	—
Months Supply of Inventory	2.3	2.5	+ 8.7%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.