

Local Market Update – September 2024

A Research Tool Provided by Iowa Association of REALTORS®



Osceola County

Single-Family Detached

Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	5	6	+ 20.0%	42	38	- 9.5%
Pending Sales	1	6	+ 500.0%	26	36	+ 38.5%
Closed Sales	1	4	+ 300.0%	25	29	+ 16.0%
Days on Market Until Sale	5	38	+ 660.0%	81	76	- 6.2%
Median Sales Price*	\$187,000	\$168,750	- 9.8%	\$145,000	\$139,000	- 4.1%
Average Sales Price*	\$187,000	\$168,875	- 9.7%	\$158,500	\$160,428	+ 1.2%
Percent of List Price Received*	99.7%	97.0%	- 2.7%	96.2%	97.4%	+ 1.2%
Inventory of Homes for Sale	15	10	- 33.3%	—	—	—
Months Supply of Inventory	4.5	2.4	- 46.7%	—	—	—

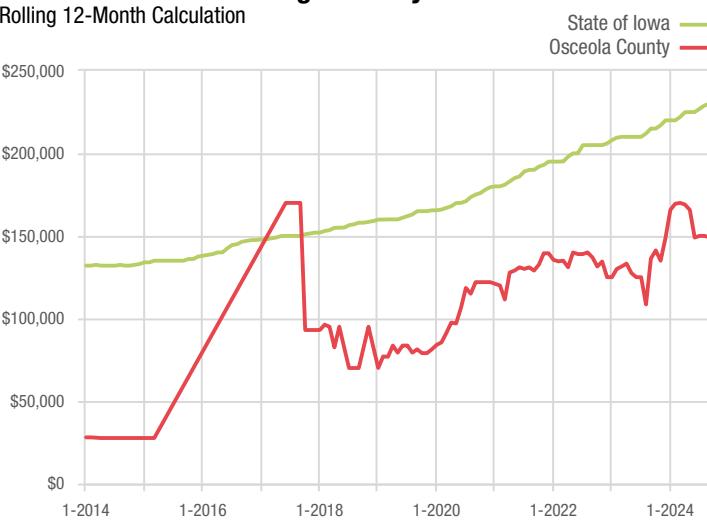
Townhouse-Condo

Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

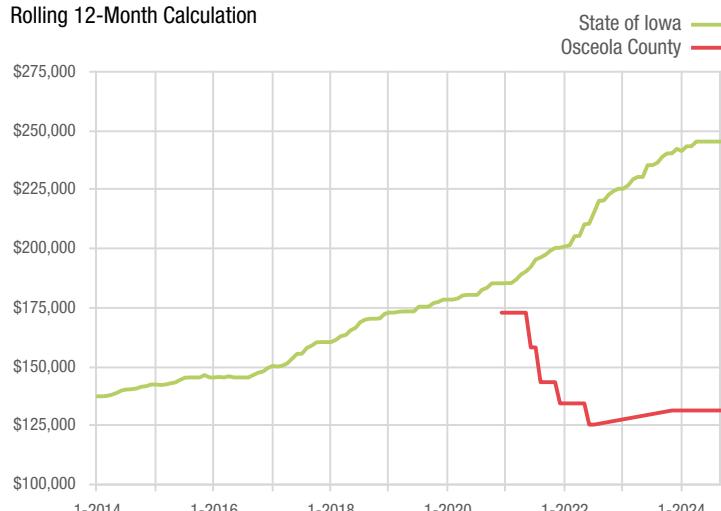
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.