

Local Market Update – September 2024

A Research Tool Provided by Iowa Association of REALTORS®



Pocahontas County

Single-Family Detached

Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	7	5	- 28.6%	33	64	+ 93.9%
Pending Sales	6	5	- 16.7%	28	40	+ 42.9%
Closed Sales	3	5	+ 66.7%	23	36	+ 56.5%
Days on Market Until Sale	59	70	+ 18.6%	84	69	- 17.9%
Median Sales Price*	\$90,000	\$104,550	+ 16.2%	\$100,000	\$137,000	+ 37.0%
Average Sales Price*	\$75,833	\$140,890	+ 85.8%	\$115,872	\$159,724	+ 37.8%
Percent of List Price Received*	95.2%	98.6%	+ 3.6%	95.8%	92.6%	- 3.3%
Inventory of Homes for Sale	13	29	+ 123.1%	—	—	—
Months Supply of Inventory	3.5	6.3	+ 80.0%	—	—	—

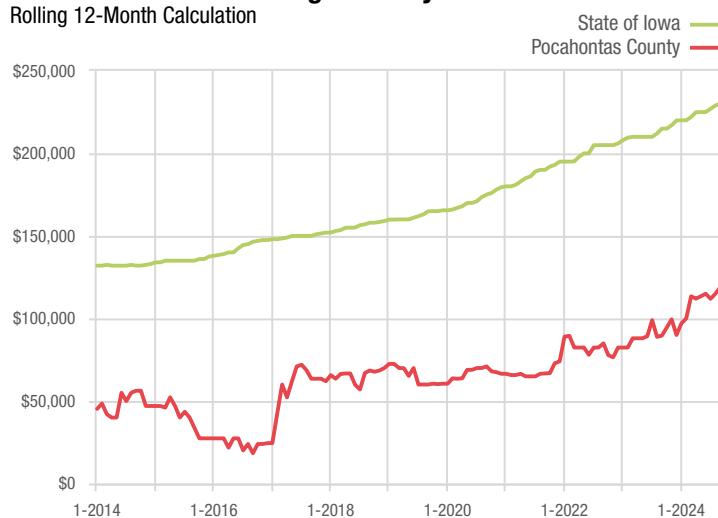
Townhouse-Condo

Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

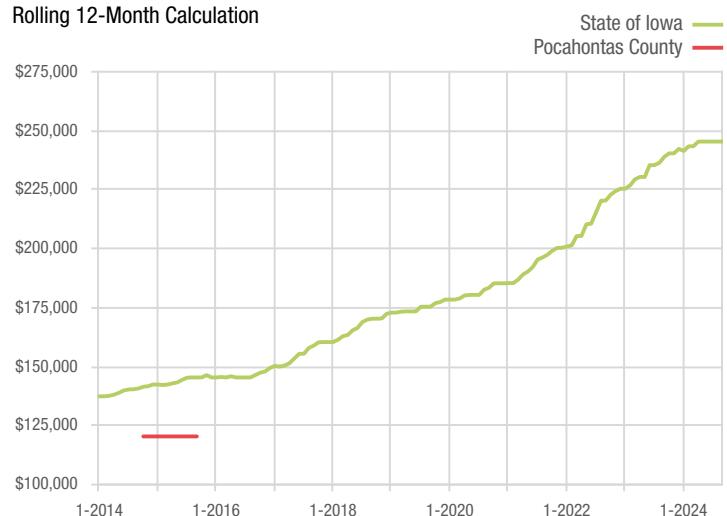
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.