

Local Market Update – September 2024

A Research Tool Provided by Iowa Association of REALTORS®



Sac County

Single-Family Detached

Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	4	6	+ 50.0%	33	43	+ 30.3%
Pending Sales	2	3	+ 50.0%	25	45	+ 80.0%
Closed Sales	4	5	+ 25.0%	25	41	+ 64.0%
Days on Market Until Sale	40	89	+ 122.5%	75	121	+ 61.3%
Median Sales Price*	\$89,000	\$91,000	+ 2.2%	\$159,500	\$130,000	- 18.5%
Average Sales Price*	\$88,750	\$91,700	+ 3.3%	\$190,050	\$171,319	- 9.9%
Percent of List Price Received*	95.4%	96.2%	+ 0.8%	97.1%	94.6%	- 2.6%
Inventory of Homes for Sale	16	14	- 12.5%	—	—	—
Months Supply of Inventory	6.0	3.4	- 43.3%	—	—	—

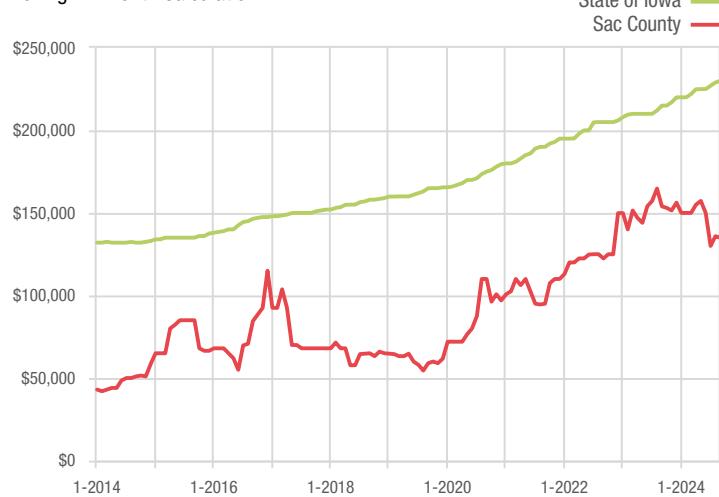
Townhouse-Condo

Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

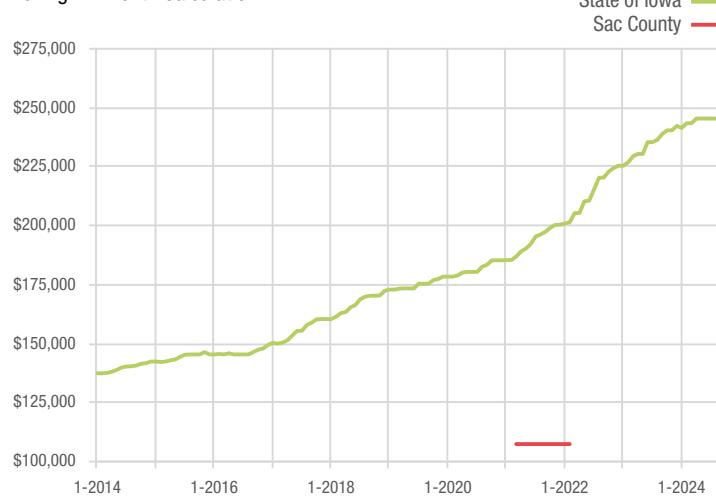
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.