

## Southwest Iowa Association of REALTORS®

Includes Mills and Pottawattamie Counties

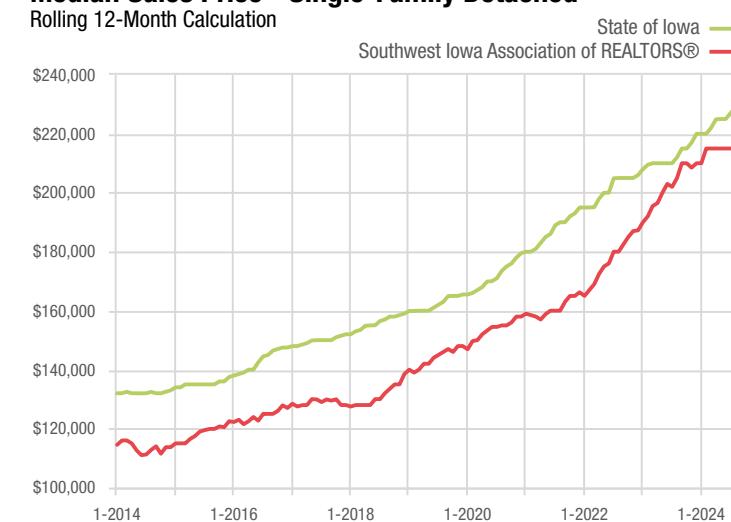
Single-Family Detached		September			Year to Date		
Key Metrics		2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings		138	140	+ 1.4%	1,080	1,145	+ 6.0%
Pending Sales		90	65	- 27.8%	882	853	- 3.3%
Closed Sales		101	99	- 2.0%	848	829	- 2.2%
Days on Market Until Sale		12	18	+ 50.0%	13	19	+ 46.2%
Median Sales Price*		\$220,000	\$215,000	- 2.3%	\$215,000	\$218,000	+ 1.4%
Average Sales Price*		\$276,557	\$241,758	- 12.6%	\$250,949	\$251,328	+ 0.2%
Percent of List Price Received*		100.2%	98.4%	- 1.8%	100.7%	98.9%	- 1.8%
Inventory of Homes for Sale		125	168	+ 34.4%	—	—	—
Months Supply of Inventory		1.3	1.8	+ 38.5%	—	—	—

Townhouse-Condo		September			Year to Date		
Key Metrics		2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings		7	6	- 14.3%	67	54	- 19.4%
Pending Sales		6	3	- 50.0%	55	42	- 23.6%
Closed Sales		3	6	+ 100.0%	48	43	- 10.4%
Days on Market Until Sale		5	30	+ 500.0%	16	16	0.0%
Median Sales Price*		\$325,000	\$332,500	+ 2.3%	\$310,000	\$310,000	0.0%
Average Sales Price*		\$289,000	\$322,386	+ 11.6%	\$283,381	\$324,543	+ 14.5%
Percent of List Price Received*		99.2%	99.9%	+ 0.7%	99.8%	100.3%	+ 0.5%
Inventory of Homes for Sale		10	10	0.0%	—	—	—
Months Supply of Inventory		1.9	2.1	+ 10.5%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

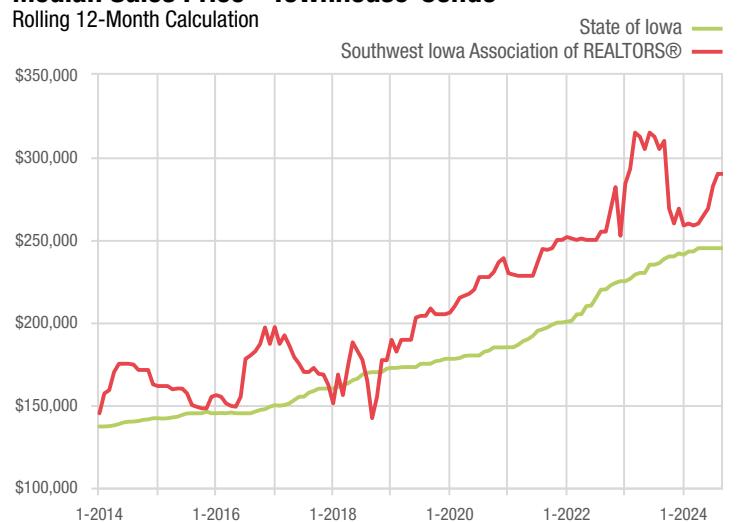
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.