

Local Market Update – September 2024

A Research Tool Provided by Iowa Association of REALTORS®



Webster County

Single-Family Detached

| Key Metrics | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| | 2023 | 2024 | % Change | Thru 9-2023 | Thru 9-2024 | % Change |
| New Listings | 26 | 47 | + 80.8% | 334 | 376 | + 12.6% |
| Pending Sales | 32 | 21 | - 34.4% | 273 | 316 | + 15.8% |
| Closed Sales | 34 | 35 | + 2.9% | 261 | 319 | + 22.2% |
| Days on Market Until Sale | 49 | 44 | - 10.2% | 49 | 59 | + 20.4% |
| Median Sales Price* | \$147,750 | \$135,000 | - 8.6% | \$132,000 | \$134,000 | + 1.5% |
| Average Sales Price* | \$155,038 | \$162,935 | + 5.1% | \$145,877 | \$150,998 | + 3.5% |
| Percent of List Price Received* | 95.3% | 96.5% | + 1.3% | 95.1% | 95.0% | - 0.1% |
| Inventory of Homes for Sale | 603 | 124 | - 79.4% | — | — | — |
| Months Supply of Inventory | 20.0 | 3.8 | - 81.0% | — | — | — |

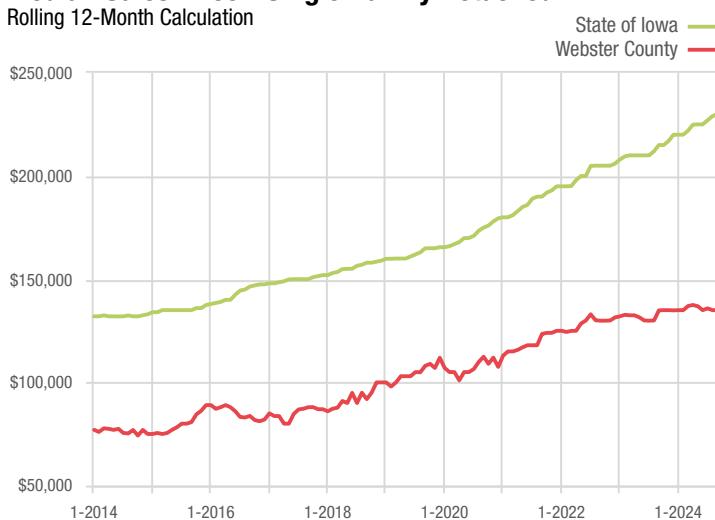
Townhouse-Condo

| Key Metrics | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| | 2023 | 2024 | % Change | Thru 9-2023 | Thru 9-2024 | % Change |
| New Listings | 0 | 2 | — | 10 | 26 | + 160.0% |
| Pending Sales | 0 | 0 | 0.0% | 10 | 8 | - 20.0% |
| Closed Sales | 1 | 1 | 0.0% | 10 | 3 | - 70.0% |
| Days on Market Until Sale | 24 | 136 | + 466.7% | 58 | 80 | + 37.9% |
| Median Sales Price* | \$39,500 | \$215,000 | + 444.3% | \$105,200 | \$215,000 | + 104.4% |
| Average Sales Price* | \$39,500 | \$215,000 | + 444.3% | \$131,880 | \$215,000 | + 63.0% |
| Percent of List Price Received* | 97.5% | 97.8% | + 0.3% | 96.6% | 97.4% | + 0.8% |
| Inventory of Homes for Sale | 15 | 11 | - 26.7% | — | — | — |
| Months Supply of Inventory | 9.0 | 5.0 | - 44.4% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

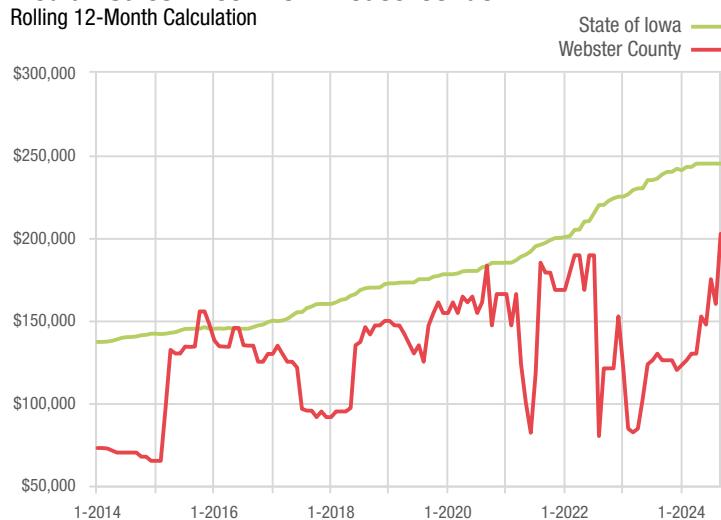
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.