

West Central Iowa Regional Board of REALTORS®

Includes Adair, Adams, Audubon, Carroll, Cass, Clarke (West of I-35), Crawford, Decatur (West of I-35), Fremont, Greene, Guthrie, Harrison, Monona, Montgomery, Page, Ringgold, Shelby, Taylor and Union Counties

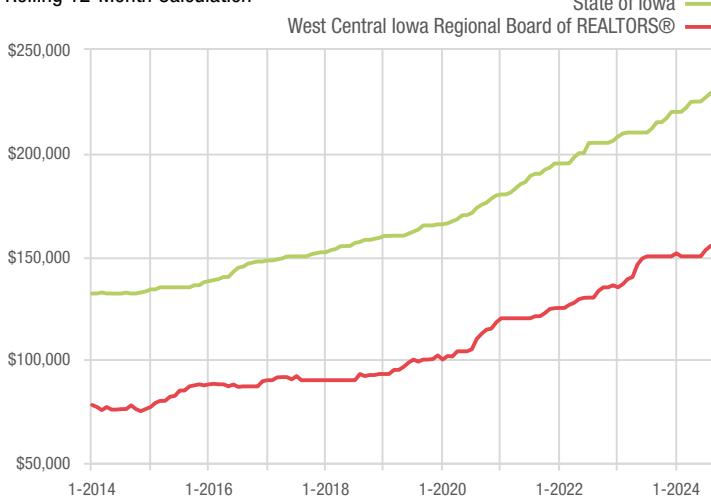
Single-Family Detached		September			Year to Date		
Key Metrics		2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings		179	194	+ 8.4%	1,367	1,666	+ 21.9%
Pending Sales		128	134	+ 4.7%	1,193	1,238	+ 3.8%
Closed Sales		164	99	- 39.6%	1,146	1,104	- 3.7%
Days on Market Until Sale		33	45	+ 36.4%	44	50	+ 13.6%
Median Sales Price*		\$146,050	\$160,000	+ 9.6%	\$152,950	\$159,000	+ 4.0%
Average Sales Price*		\$178,807	\$197,013	+ 10.2%	\$186,025	\$205,317	+ 10.4%
Percent of List Price Received*		96.6%	94.1%	- 2.6%	95.8%	94.9%	- 0.9%
Inventory of Homes for Sale		308	558	+ 81.2%	—	—	—
Months Supply of Inventory		2.4	4.4	+ 83.3%	—	—	—

Townhouse-Condo		September			Year to Date		
Key Metrics		2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings		7	1	- 85.7%	26	7	- 73.1%
Pending Sales		2	2	0.0%	17	6	- 64.7%
Closed Sales		0	3	—	16	5	- 68.8%
Days on Market Until Sale		—	45	—	11	63	+ 472.7%
Median Sales Price*		—	\$189,900	—	\$298,698	\$238,500	- 20.2%
Average Sales Price*		—	\$247,300	—	\$328,432	\$289,680	- 11.8%
Percent of List Price Received*		—	99.4%	—	104.8%	99.2%	- 5.3%
Inventory of Homes for Sale		10	2	- 80.0%	—	—	—
Months Supply of Inventory		4.2	1.5	- 64.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

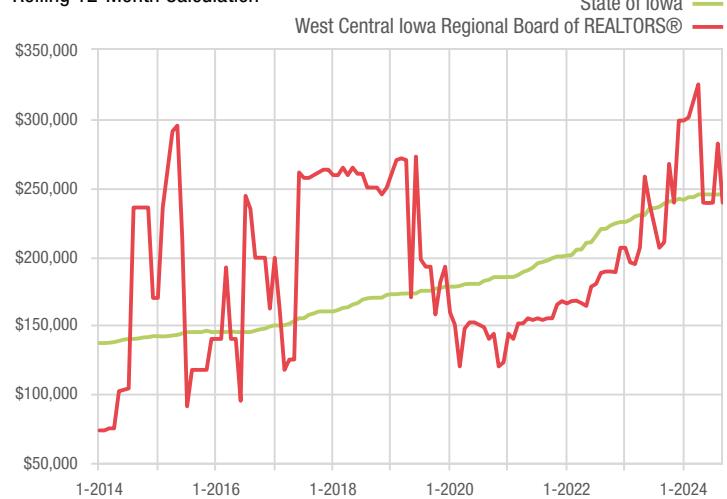
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.