

Local Market Update – September 2024

A Research Tool Provided by Iowa Association of REALTORS®



Winnebago County

Single-Family Detached

| Key Metrics | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| | 2023 | 2024 | % Change | Thru 9-2023 | Thru 9-2024 | % Change |
| New Listings | 9 | 9 | 0.0% | 86 | 96 | + 11.6% |
| Pending Sales | 15 | 4 | - 73.3% | 78 | 78 | 0.0% |
| Closed Sales | 14 | 10 | - 28.6% | 71 | 78 | + 9.9% |
| Days on Market Until Sale | 31 | 54 | + 74.2% | 51 | 68 | + 33.3% |
| Median Sales Price* | \$157,500 | \$148,500 | - 5.7% | \$145,000 | \$158,500 | + 9.3% |
| Average Sales Price* | \$172,668 | \$155,445 | - 10.0% | \$152,158 | \$158,737 | + 4.3% |
| Percent of List Price Received* | 95.8% | 99.0% | + 3.3% | 97.0% | 96.9% | - 0.1% |
| Inventory of Homes for Sale | 17 | 33 | + 94.1% | — | — | — |
| Months Supply of Inventory | 2.1 | 4.0 | + 90.5% | — | — | — |

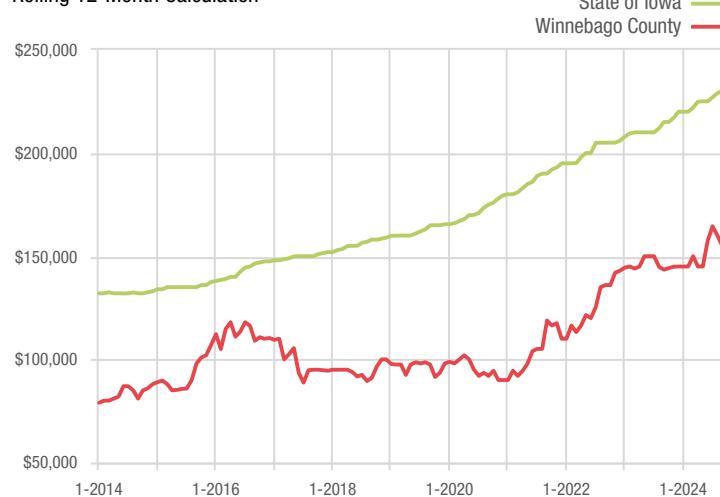
Townhouse-Condo

| Key Metrics | September | | | Year to Date | | |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
| | 2023 | 2024 | % Change | Thru 9-2023 | Thru 9-2024 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

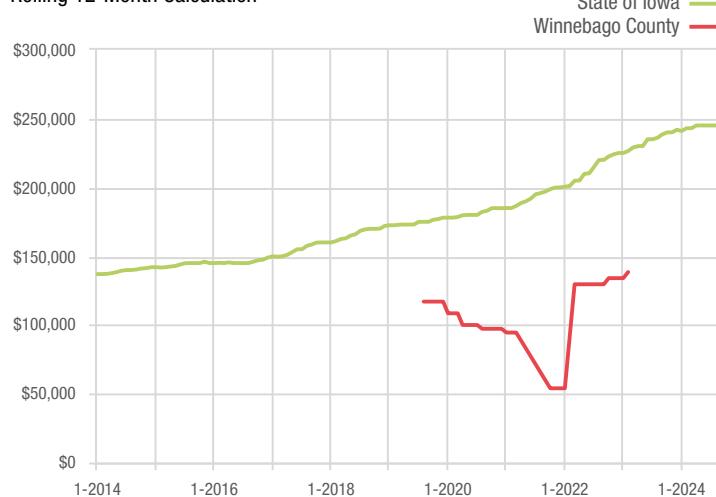
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.