

Local Market Update – September 2024

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

Single-Family Detached

| Key Metrics | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| | 2023 | 2024 | % Change | Thru 9-2023 | Thru 9-2024 | % Change |
| New Listings | 7 | 19 | + 171.4% | 113 | 122 | + 8.0% |
| Pending Sales | 11 | 12 | + 9.1% | 109 | 107 | - 1.8% |
| Closed Sales | 16 | 14 | - 12.5% | 109 | 97 | - 11.0% |
| Days on Market Until Sale | 19 | 21 | + 10.5% | 26 | 27 | + 3.8% |
| Median Sales Price* | \$207,000 | \$228,500 | + 10.4% | \$255,000 | \$257,000 | + 0.8% |
| Average Sales Price* | \$271,124 | \$293,008 | + 8.1% | \$288,045 | \$306,773 | + 6.5% |
| Percent of List Price Received* | 98.0% | 98.9% | + 0.9% | 98.1% | 97.9% | - 0.2% |
| Inventory of Homes for Sale | 14 | 17 | + 21.4% | — | — | — |
| Months Supply of Inventory | 1.2 | 1.5 | + 25.0% | — | — | — |

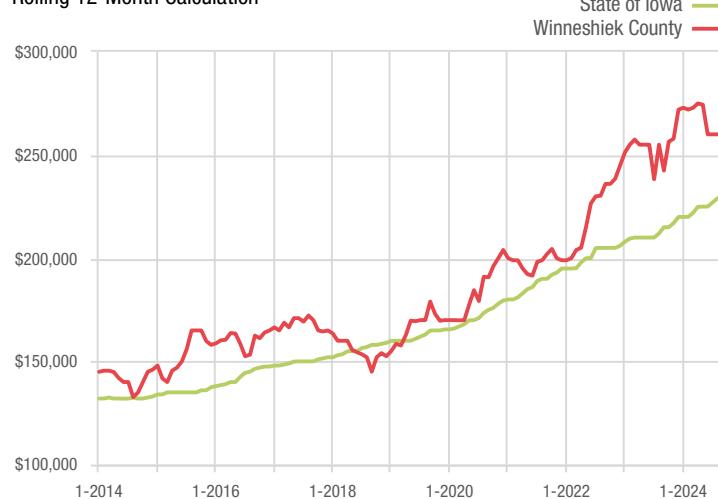
Townhouse-Condo

| Key Metrics | September | | | Year to Date | | |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
| | 2023 | 2024 | % Change | Thru 9-2023 | Thru 9-2024 | % Change |
| New Listings | 2 | 0 | - 100.0% | 17 | 6 | - 64.7% |
| Pending Sales | 2 | 0 | - 100.0% | 15 | 7 | - 53.3% |
| Closed Sales | 1 | 0 | - 100.0% | 12 | 9 | - 25.0% |
| Days on Market Until Sale | 1 | — | — | 76 | 20 | - 73.7% |
| Median Sales Price* | \$312,000 | — | — | \$337,000 | \$399,000 | + 18.4% |
| Average Sales Price* | \$312,000 | — | — | \$338,656 | \$366,301 | + 8.2% |
| Percent of List Price Received* | 102.3% | — | — | 102.0% | 103.1% | + 1.1% |
| Inventory of Homes for Sale | 2 | 1 | - 50.0% | — | — | — |
| Months Supply of Inventory | 1.1 | 0.8 | - 27.3% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

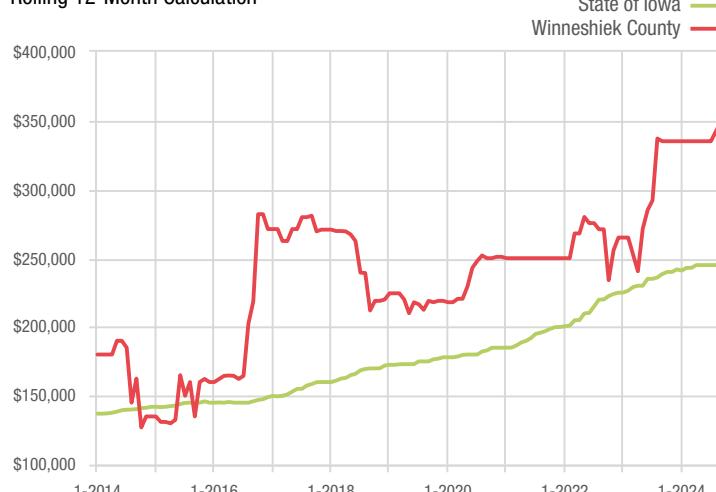
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.