

Local Market Update – September 2024

A Research Tool Provided by Iowa Association of REALTORS®



Woodbury County

Single-Family Detached

Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	113	100	- 11.5%	865	924	+ 6.8%
Pending Sales	65	98	+ 50.8%	708	747	+ 5.5%
Closed Sales	69	78	+ 13.0%	671	704	+ 4.9%
Days on Market Until Sale	25	30	+ 20.0%	26	32	+ 23.1%
Median Sales Price*	\$199,500	\$202,500	+ 1.5%	\$200,000	\$210,000	+ 5.0%
Average Sales Price*	\$243,362	\$217,186	- 10.8%	\$228,870	\$232,352	+ 1.5%
Percent of List Price Received*	98.3%	98.6%	+ 0.3%	99.0%	98.0%	- 1.0%
Inventory of Homes for Sale	163	163	0.0%	—	—	—
Months Supply of Inventory	2.2	2.0	- 9.1%	—	—	—

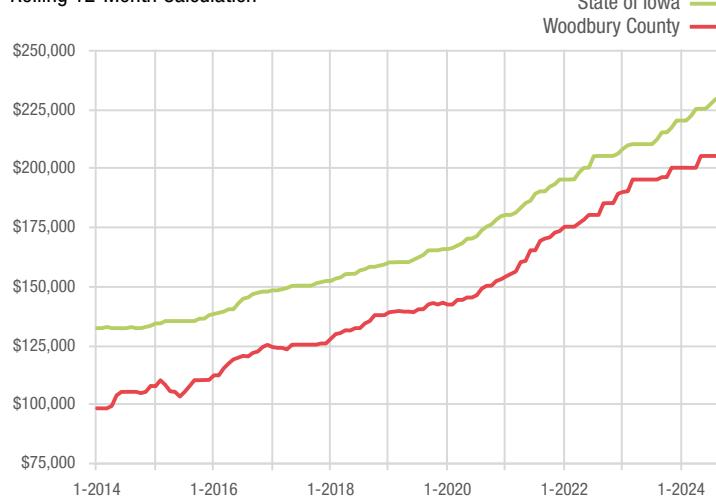
Townhouse-Condo

Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	5	10	+ 100.0%	58	78	+ 34.5%
Pending Sales	2	9	+ 350.0%	46	61	+ 32.6%
Closed Sales	5	7	+ 40.0%	47	53	+ 12.8%
Days on Market Until Sale	25	22	- 12.0%	55	60	+ 9.1%
Median Sales Price*	\$217,000	\$342,000	+ 57.6%	\$268,000	\$325,000	+ 21.3%
Average Sales Price*	\$270,400	\$333,143	+ 23.2%	\$269,059	\$291,367	+ 8.3%
Percent of List Price Received*	93.8%	98.9%	+ 5.4%	99.2%	98.3%	- 0.9%
Inventory of Homes for Sale	24	17	- 29.2%	—	—	—
Months Supply of Inventory	5.1	2.8	- 45.1%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.