

# Local Market Update – October 2024

A Research Tool Provided by Iowa Association of REALTORS®



## Black Hawk County

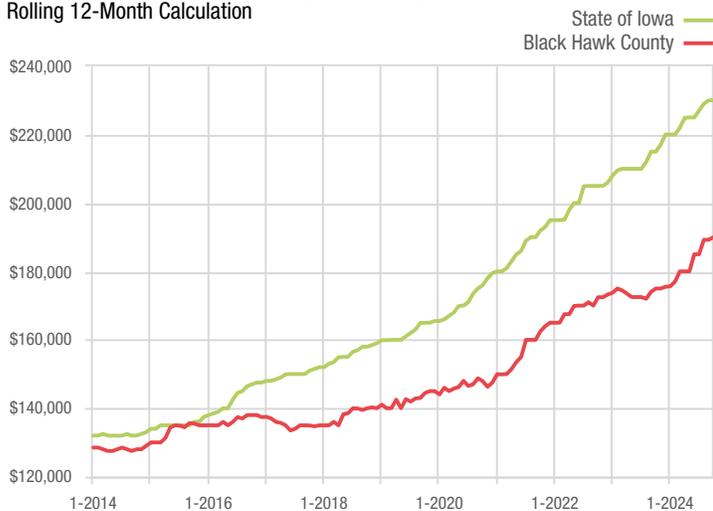
Single-Family Detached	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	163	<b>160</b>	- 1.8%	1,388	<b>1,458</b>	+ 5.0%
Pending Sales	115	<b>119</b>	+ 3.5%	1,227	<b>1,192</b>	- 2.9%
Closed Sales	123	<b>111</b>	- 9.8%	1,168	<b>1,127</b>	- 3.5%
Days on Market Until Sale	26	<b>34</b>	+ 30.8%	24	<b>25</b>	+ 4.2%
Median Sales Price*	\$178,000	<b>\$193,450</b>	+ 8.7%	\$175,000	<b>\$190,000</b>	+ 8.6%
Average Sales Price*	\$225,210	<b>\$239,499</b>	+ 6.3%	\$215,145	<b>\$231,858</b>	+ 7.8%
Percent of List Price Received*	99.4%	<b>98.4%</b>	- 1.0%	100.0%	<b>99.2%</b>	- 0.8%
Inventory of Homes for Sale	168	<b>241</b>	+ 43.5%	—	—	—
Months Supply of Inventory	1.4	<b>2.1</b>	+ 50.0%	—	—	—

Townhouse-Condo	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	24	<b>17</b>	- 29.2%	161	<b>215</b>	+ 33.5%
Pending Sales	17	<b>11</b>	- 35.3%	126	<b>166</b>	+ 31.7%
Closed Sales	7	<b>13</b>	+ 85.7%	109	<b>162</b>	+ 48.6%
Days on Market Until Sale	12	<b>41</b>	+ 241.7%	35	<b>33</b>	- 5.7%
Median Sales Price*	\$295,000	<b>\$215,000</b>	- 27.1%	\$215,000	<b>\$196,950</b>	- 8.4%
Average Sales Price*	\$253,771	<b>\$218,773</b>	- 13.8%	\$225,183	<b>\$209,684</b>	- 6.9%
Percent of List Price Received*	98.8%	<b>98.6%</b>	- 0.2%	99.9%	<b>99.1%</b>	- 0.8%
Inventory of Homes for Sale	32	<b>47</b>	+ 46.9%	—	—	—
Months Supply of Inventory	2.7	<b>3.0</b>	+ 11.1%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

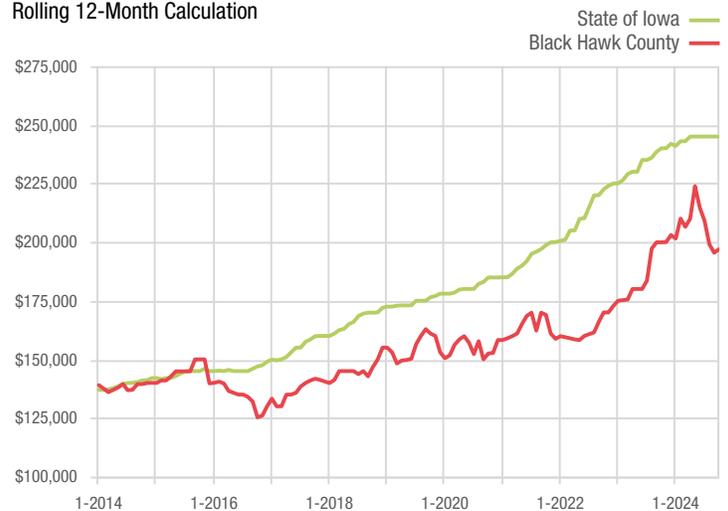
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.