

# Local Market Update – October 2024

A Research Tool Provided by Iowa Association of REALTORS®



## Buena Vista County

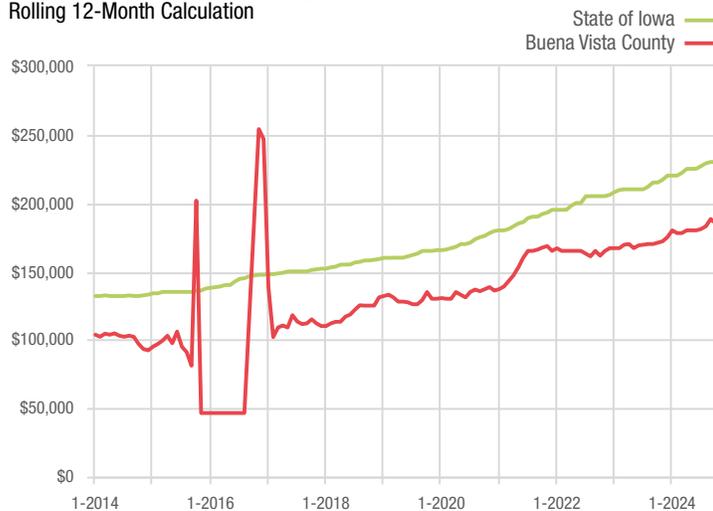
| Single-Family Detached          | October   |                  |          | Year to Date |                  |          |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                                 | 2023      | 2024             | % Change | Thru 10-2023 | Thru 10-2024     | % Change |
| New Listings                    | 12        | 18               | + 50.0%  | 150          | 156              | + 4.0%   |
| Pending Sales                   | 16        | 20               | + 25.0%  | 132          | 128              | - 3.0%   |
| Closed Sales                    | 8         | 16               | + 100.0% | 119          | 119              | 0.0%     |
| Days on Market Until Sale       | 51        | 37               | - 27.5%  | 41           | 40               | - 2.4%   |
| Median Sales Price*             | \$132,500 | <b>\$168,750</b> | + 27.4%  | \$178,000    | <b>\$195,000</b> | + 9.6%   |
| Average Sales Price*            | \$133,500 | <b>\$165,084</b> | + 23.7%  | \$221,184    | <b>\$212,444</b> | - 4.0%   |
| Percent of List Price Received* | 92.6%     | <b>96.3%</b>     | + 4.0%   | 97.1%        | <b>96.9%</b>     | - 0.2%   |
| Inventory of Homes for Sale     | 22        | 27               | + 22.7%  | —            | —                | —        |
| Months Supply of Inventory      | 1.8       | 2.1              | + 16.7%  | —            | —                | —        |

| Townhouse-Condo                 | October   |                  |          | Year to Date |                  |          |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                                 | 2023      | 2024             | % Change | Thru 10-2023 | Thru 10-2024     | % Change |
| New Listings                    | 3         | 4                | + 33.3%  | 17           | 20               | + 17.6%  |
| Pending Sales                   | 1         | 1                | 0.0%     | 16           | 14               | - 12.5%  |
| Closed Sales                    | 2         | 2                | 0.0%     | 14           | 15               | + 7.1%   |
| Days on Market Until Sale       | 467       | 3                | - 99.4%  | 93           | 128              | + 37.6%  |
| Median Sales Price*             | \$248,750 | <b>\$251,000</b> | + 0.9%   | \$228,000    | <b>\$248,000</b> | + 8.8%   |
| Average Sales Price*            | \$248,750 | <b>\$251,000</b> | + 0.9%   | \$198,977    | <b>\$226,892</b> | + 14.0%  |
| Percent of List Price Received* | 96.8%     | <b>100.4%</b>    | + 3.7%   | 97.9%        | <b>98.3%</b>     | + 0.4%   |
| Inventory of Homes for Sale     | 6         | 9                | + 50.0%  | —            | —                | —        |
| Months Supply of Inventory      | 3.0       | 5.1              | + 70.0%  | —            | —                | —        |

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

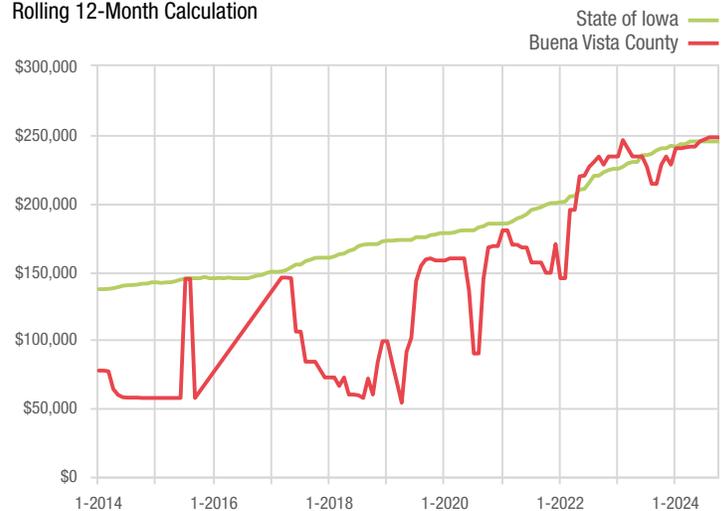
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.