

Local Market Update – October 2024

A Research Tool Provided by Iowa Association of REALTORS®



Fourth Congressional District

Includes Audubon, Boone, Buena Vista, Butler, Calhoun, Carroll, Cerro Gordo, Cherokee, Chickasaw, Clay, Crawford, Dickinson, Emmet, Floyd, Franklin, Greene, Grundy, Hamilton, Hancock, Hardin, Harrison, Humboldt, Ida, Kossuth, Lyon, Monona, O'Brien, Osceola, Palo Alto, Plymouth, Pocahontas, Sac, Shelby, Sioux, Story, Webster, Winnebago, Woodbury and Wright Counties

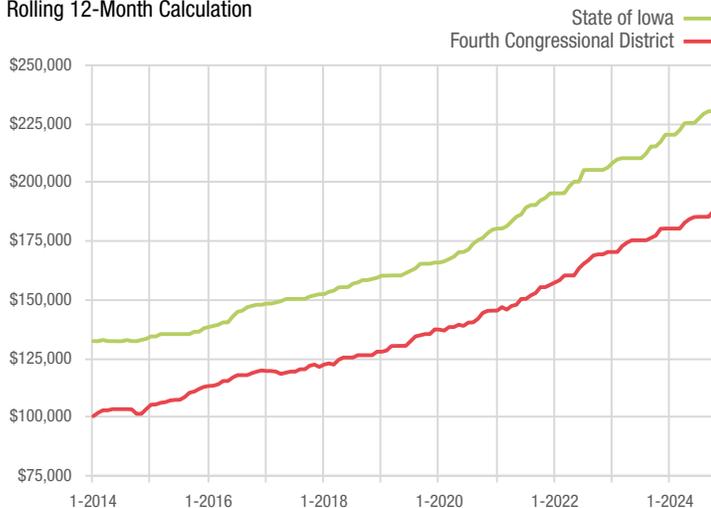
Single-Family Detached	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	773	885	+ 14.5%	7,519	8,210	+ 9.2%
Pending Sales	616	540	- 12.3%	6,417	6,508	+ 1.4%
Closed Sales	632	716	+ 13.3%	6,062	6,267	+ 3.4%
Days on Market Until Sale	42	51	+ 21.4%	45	54	+ 20.0%
Median Sales Price*	\$167,500	\$188,000	+ 12.2%	\$180,000	\$189,900	+ 5.5%
Average Sales Price*	\$218,296	\$243,050	+ 11.3%	\$223,852	\$236,990	+ 5.9%
Percent of List Price Received*	96.5%	96.0%	- 0.5%	97.1%	96.5%	- 0.6%
Inventory of Homes for Sale	2,083	2,166	+ 4.0%	—	—	—
Months Supply of Inventory	3.5	3.5	0.0%	—	—	—

Townhouse-Condo	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	43	56	+ 30.2%	463	622	+ 34.3%
Pending Sales	45	35	- 22.2%	387	442	+ 14.2%
Closed Sales	39	54	+ 38.5%	365	399	+ 9.3%
Days on Market Until Sale	186	83	- 55.4%	92	96	+ 4.3%
Median Sales Price*	\$328,400	\$300,000	- 8.6%	\$251,250	\$262,500	+ 4.5%
Average Sales Price*	\$358,282	\$327,868	- 8.5%	\$291,181	\$315,248	+ 8.3%
Percent of List Price Received*	97.9%	97.1%	- 0.8%	98.2%	97.9%	- 0.3%
Inventory of Homes for Sale	169	253	+ 49.7%	—	—	—
Months Supply of Inventory	4.7	6.3	+ 34.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

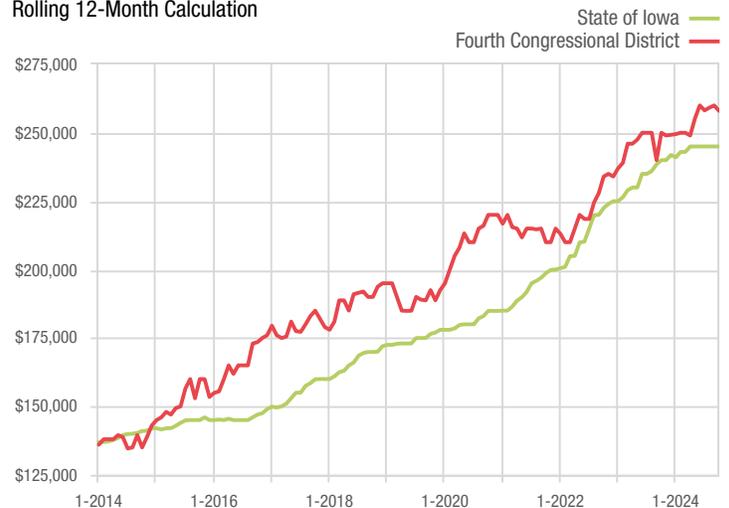
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.