

Local Market Update – October 2024

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

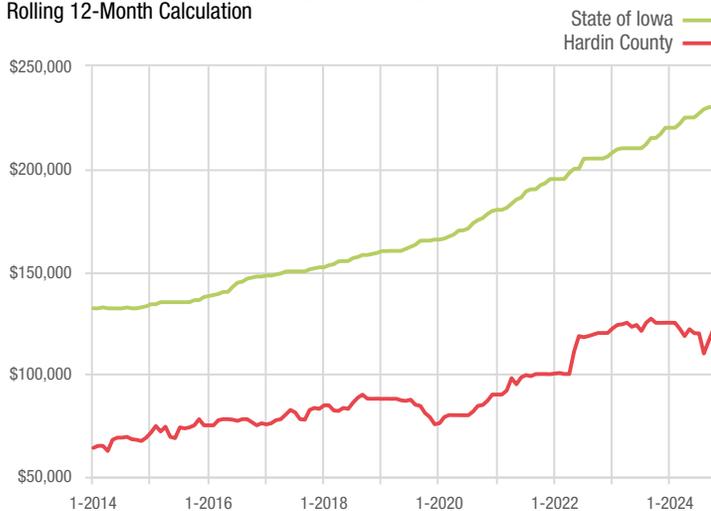
Single-Family Detached	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	24	20	- 16.7%	207	207	0.0%
Pending Sales	31	16	- 48.4%	193	175	- 9.3%
Closed Sales	26	24	- 7.7%	170	161	- 5.3%
Days on Market Until Sale	27	43	+ 59.3%	36	39	+ 8.3%
Median Sales Price*	\$93,750	\$150,500	+ 60.5%	\$125,000	\$123,700	- 1.0%
Average Sales Price*	\$105,700	\$158,592	+ 50.0%	\$148,298	\$137,845	- 7.0%
Percent of List Price Received*	94.8%	91.8%	- 3.2%	95.0%	95.4%	+ 0.4%
Inventory of Homes for Sale	27	54	+ 100.0%	—	—	—
Months Supply of Inventory	1.6	3.4	+ 112.5%	—	—	—

Townhouse-Condo	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

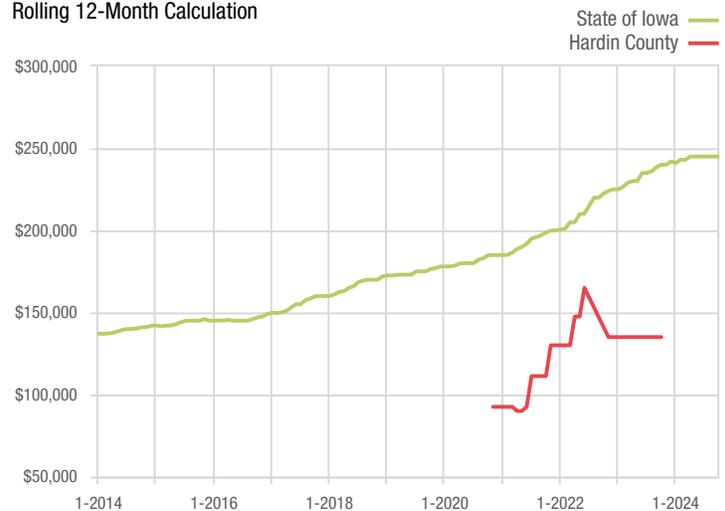
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.