

Local Market Update – October 2024

A Research Tool Provided by Iowa Association of REALTORS®



Northeast Iowa Regional Board of REALTORS®

Includes Allamakee, Black Hawk, Bremer, Buchanan, Butler, Chickasaw, Clayton, Delaware, Fayette, Floyd, Howard, Mitchell and Winneshiek Counties

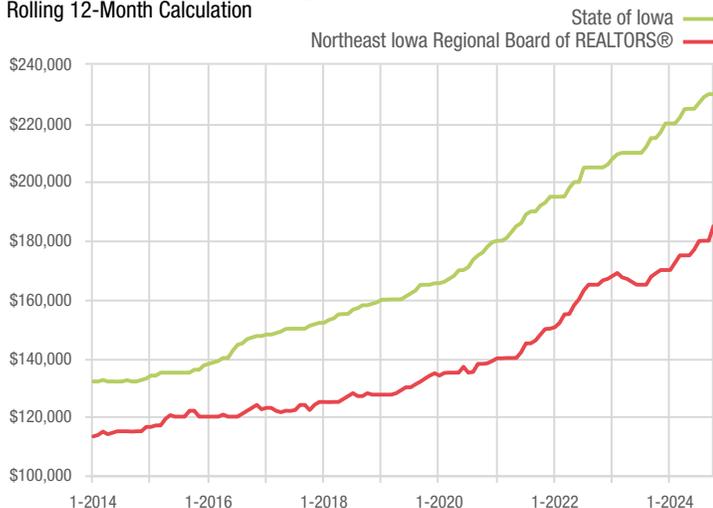
Single-Family Detached	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	329	346	+ 5.2%	3,121	3,327	+ 6.6%
Pending Sales	244	255	+ 4.5%	2,738	2,650	- 3.2%
Closed Sales	295	269	- 8.8%	2,645	2,523	- 4.6%
Days on Market Until Sale	30	35	+ 16.7%	31	34	+ 9.7%
Median Sales Price*	\$173,000	\$205,000	+ 18.5%	\$170,000	\$185,000	+ 8.8%
Average Sales Price*	\$206,369	\$236,935	+ 14.8%	\$206,498	\$224,902	+ 8.9%
Percent of List Price Received*	97.5%	97.3%	- 0.2%	98.4%	97.8%	- 0.6%
Inventory of Homes for Sale	471	689	+ 46.3%	—	—	—
Months Supply of Inventory	1.8	2.7	+ 50.0%	—	—	—

Townhouse-Condo	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	32	26	- 18.8%	239	296	+ 23.8%
Pending Sales	25	17	- 32.0%	194	224	+ 15.5%
Closed Sales	9	16	+ 77.8%	165	222	+ 34.5%
Days on Market Until Sale	27	34	+ 25.9%	53	42	- 20.8%
Median Sales Price*	\$289,900	\$215,000	- 25.8%	\$222,500	\$210,875	- 5.2%
Average Sales Price*	\$229,044	\$222,284	- 3.0%	\$232,616	\$219,998	- 5.4%
Percent of List Price Received*	97.1%	99.0%	+ 2.0%	98.9%	98.9%	0.0%
Inventory of Homes for Sale	51	72	+ 41.2%	—	—	—
Months Supply of Inventory	2.8	3.4	+ 21.4%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

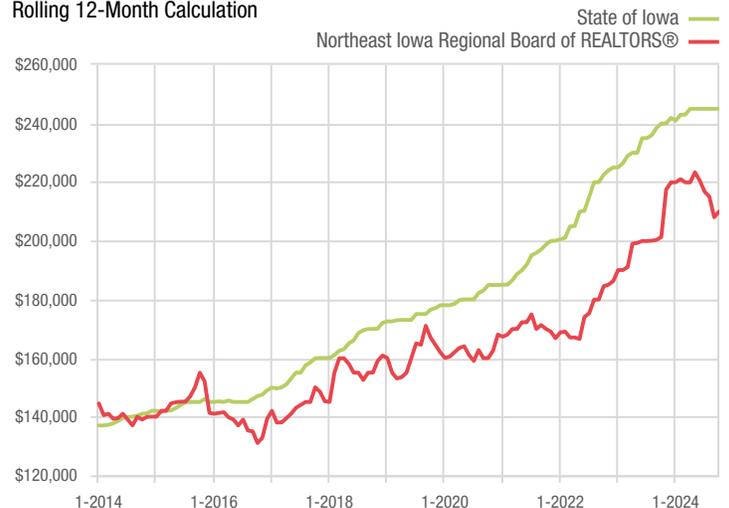
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of November 15, 2024. All data from the multiple listing services in the state of Iowa. | Report © 2024 ShowingTime Plus, LLC.