

Local Market Update – October 2024

A Research Tool Provided by Iowa Association of REALTORS®



Woodbury County

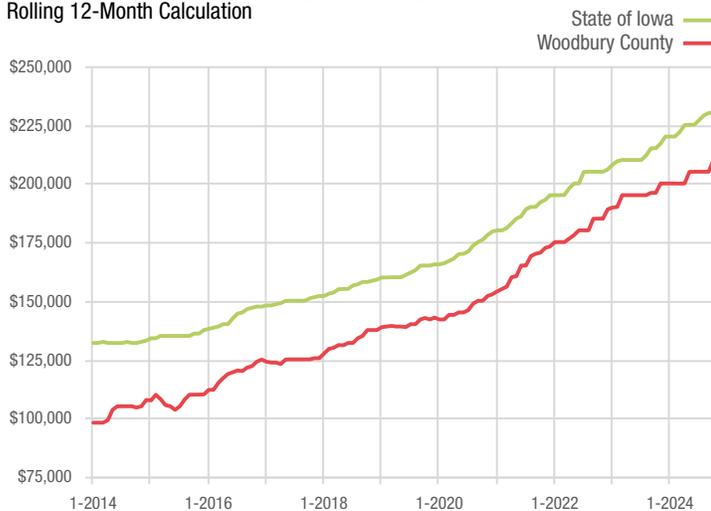
Single-Family Detached	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	120	95	- 20.8%	985	1,019	+ 3.5%
Pending Sales	95	69	- 27.4%	803	815	+ 1.5%
Closed Sales	76	101	+ 32.9%	747	808	+ 8.2%
Days on Market Until Sale	30	30	0.0%	26	32	+ 23.1%
Median Sales Price*	\$190,000	\$226,250	+ 19.1%	\$199,900	\$210,000	+ 5.1%
Average Sales Price*	\$209,991	\$251,942	+ 20.0%	\$226,944	\$235,025	+ 3.6%
Percent of List Price Received*	98.1%	98.3%	+ 0.2%	98.9%	98.1%	- 0.8%
Inventory of Homes for Sale	172	173	+ 0.6%	—	—	—
Months Supply of Inventory	2.3	2.2	- 4.3%	—	—	—

Townhouse-Condo	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	2	9	+ 350.0%	60	87	+ 45.0%
Pending Sales	9	8	- 11.1%	55	70	+ 27.3%
Closed Sales	2	9	+ 350.0%	49	62	+ 26.5%
Days on Market Until Sale	17	31	+ 82.4%	53	55	+ 3.8%
Median Sales Price*	\$233,500	\$325,000	+ 39.2%	\$268,000	\$325,000	+ 21.3%
Average Sales Price*	\$233,500	\$284,333	+ 21.8%	\$267,608	\$290,346	+ 8.5%
Percent of List Price Received*	97.4%	98.0%	+ 0.6%	99.2%	98.3%	- 0.9%
Inventory of Homes for Sale	15	14	- 6.7%	—	—	—
Months Supply of Inventory	3.0	2.3	- 23.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

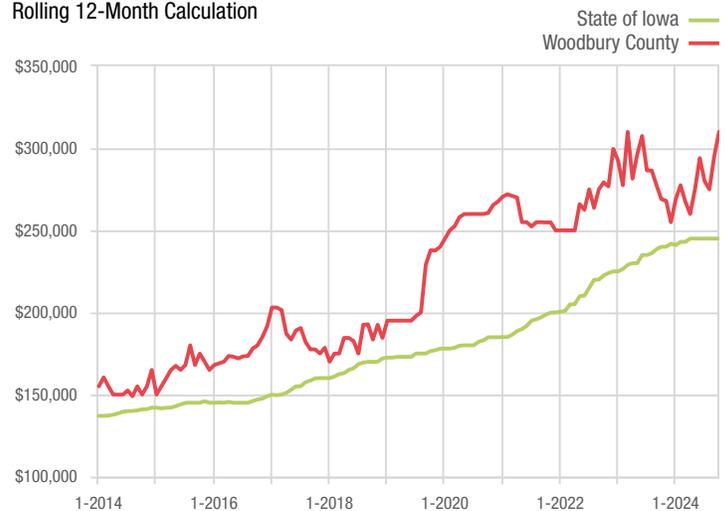
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.