

Local Market Update – November 2024

A Research Tool Provided by Iowa Association of REALTORS®



Black Hawk County

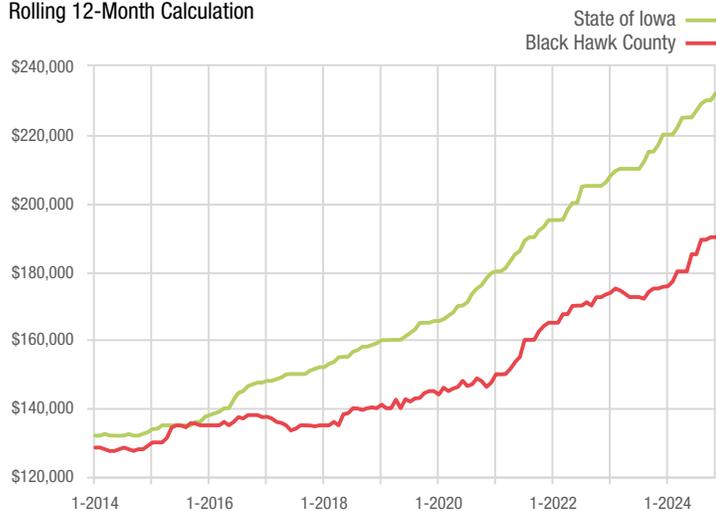
Single-Family Detached	November			Year to Date		
	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	102	124	+ 21.6%	1,490	1,583	+ 6.2%
Pending Sales	93	111	+ 19.4%	1,320	1,302	- 1.4%
Closed Sales	112	119	+ 6.3%	1,280	1,246	- 2.7%
Days on Market Until Sale	21	37	+ 76.2%	23	26	+ 13.0%
Median Sales Price*	\$188,200	\$187,500	- 0.4%	\$175,000	\$190,000	+ 8.6%
Average Sales Price*	\$240,649	\$231,832	- 3.7%	\$217,377	\$231,855	+ 6.7%
Percent of List Price Received*	98.7%	96.7%	- 2.0%	99.8%	99.0%	- 0.8%
Inventory of Homes for Sale	159	236	+ 48.4%	—	—	—
Months Supply of Inventory	1.4	2.1	+ 50.0%	—	—	—

Townhouse-Condo	November			Year to Date		
	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	25	15	- 40.0%	186	230	+ 23.7%
Pending Sales	12	8	- 33.3%	138	177	+ 28.3%
Closed Sales	20	13	- 35.0%	129	175	+ 35.7%
Days on Market Until Sale	14	12	- 14.3%	32	31	- 3.1%
Median Sales Price*	\$223,000	\$225,000	+ 0.9%	\$215,000	\$199,000	- 7.4%
Average Sales Price*	\$202,546	\$229,323	+ 13.2%	\$221,674	\$211,143	- 4.8%
Percent of List Price Received*	98.5%	98.5%	0.0%	99.7%	99.1%	- 0.6%
Inventory of Homes for Sale	40	43	+ 7.5%	—	—	—
Months Supply of Inventory	3.3	2.7	- 18.2%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

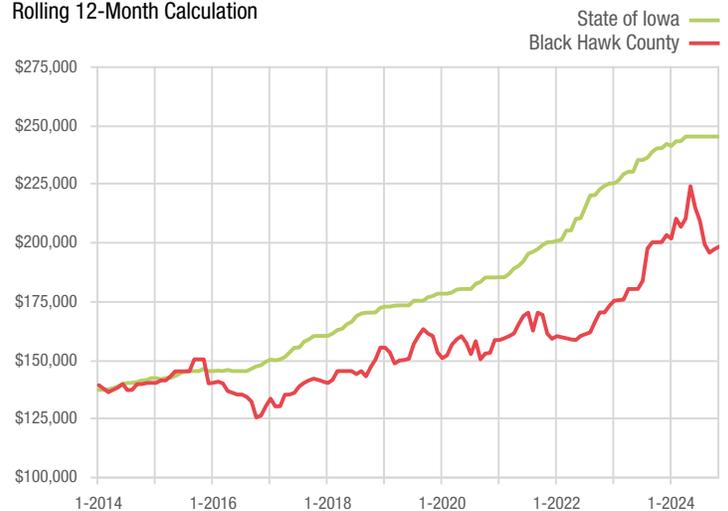
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.