Local Market Update – November 2024A Research Tool Provided by Iowa Association of REALTORS®

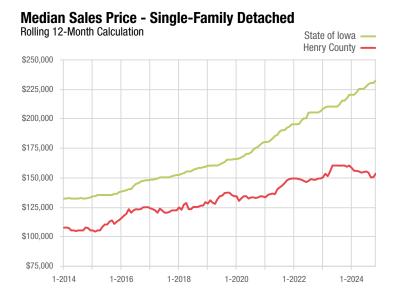


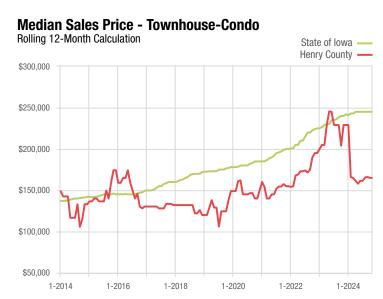
Henry County

Single-Family Detached		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	47	42	- 10.6%	597	649	+ 8.7%		
Pending Sales	35	36	+ 2.9%	544	522	- 4.0%		
Closed Sales	45	38	- 15.6%	529	520	- 1.7%		
Days on Market Until Sale	21	30	+ 42.9%	30	32	+ 6.7%		
Median Sales Price*	\$122,500	\$147,500	+ 20.4%	\$159,900	\$150,000	- 6.2%		
Average Sales Price*	\$142,018	\$187,074	+ 31.7%	\$177,956	\$172,476	- 3.1%		
Percent of List Price Received*	97.8%	97.0%	- 0.8%	98.6%	97.6%	- 1.0%		
Inventory of Homes for Sale	82	129	+ 57.3%		_	_		
Months Supply of Inventory	1.7	2.7	+ 58.8%		_	_		

Townhouse-Condo		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	0	2		13	15	+ 15.4%		
Pending Sales	1	1	0.0%	12	12	0.0%		
Closed Sales	1	1	0.0%	12	11	- 8.3%		
Days on Market Until Sale	2	7	+ 250.0%	12	11	- 8.3%		
Median Sales Price*	\$250,000	\$265,000	+ 6.0%	\$229,000	\$164,900	- 28.0%		
Average Sales Price*	\$250,000	\$265,000	+ 6.0%	\$209,125	\$171,773	- 17.9%		
Percent of List Price Received*	104.2%	96.4%	- 7.5%	100.1%	100.0%	- 0.1%		
Inventory of Homes for Sale	2	4	+ 100.0%		_	_		
Months Supply of Inventory	1.3	2.0	+ 53.8%		_	_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.