

Northeast Iowa Regional Board of REALTORS®

Includes Allamakee, Black Hawk, Bremer, Buchanan, Butler, Chickasaw, Clayton, Delaware, Fayette, Floyd, Howard, Mitchell and Winneshiek Counties

Single-Family Detached	November			Year to Date		
	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	245	256	+ 4.5%	3,366	3,582	+ 6.4%
Pending Sales	196	224	+ 14.3%	2,934	2,883	- 1.7%
Closed Sales	249	271	+ 8.8%	2,894	2,797	- 3.4%
Days on Market Until Sale	26	39	+ 50.0%	31	35	+ 12.9%
Median Sales Price*	\$166,500	\$171,001	+ 2.7%	\$170,000	\$185,000	+ 8.8%
Average Sales Price*	\$213,298	\$216,432	+ 1.5%	\$207,082	\$224,278	+ 8.3%
Percent of List Price Received*	97.3%	96.0%	- 1.3%	98.3%	97.6%	- 0.7%
Inventory of Homes for Sale	474	652	+ 37.6%	—	—	—
Months Supply of Inventory	1.8	2.6	+ 44.4%	—	—	—

Townhouse-Condo	November			Year to Date		
	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	32	21	- 34.4%	271	317	+ 17.0%
Pending Sales	15	11	- 26.7%	209	238	+ 13.9%
Closed Sales	29	21	- 27.6%	194	243	+ 25.3%
Days on Market Until Sale	34	41	+ 20.6%	50	42	- 16.0%
Median Sales Price*	\$243,000	\$208,000	- 14.4%	\$223,750	\$210,000	- 6.1%
Average Sales Price*	\$212,615	\$231,510	+ 8.9%	\$229,626	\$220,993	- 3.8%
Percent of List Price Received*	99.2%	98.4%	- 0.8%	99.0%	98.9%	- 0.1%
Inventory of Homes for Sale	63	71	+ 12.7%	—	—	—
Months Supply of Inventory	3.5	3.3	- 5.7%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

