



# Southeast Iowa Regional Board of REALTORS®

Includes Appanoose, Clarke (East of I-35), Davis, Decatur (East of I-35), Des Moines, Henry, Jefferson, Lee, Lucas, Mahaska, Monroe, Van Buren, Wapello and Wayne Counties

Single-Family Detached	November			Year to Date		
	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	164	188	+ 14.6%	2,161	2,490	+ 15.2%
Pending Sales	151	114	- 24.5%	2,082	2,055	- 1.3%
Closed Sales	192	197	+ 2.6%	2,022	2,045	+ 1.1%
Days on Market Until Sale	42	42	0.0%	46	45	- 2.2%
Median Sales Price*	\$143,375	\$144,000	+ 0.4%	\$140,000	\$143,000	+ 2.1%
Average Sales Price*	\$160,501	\$184,542	+ 15.0%	\$165,167	\$172,778	+ 4.6%
Percent of List Price Received*	93.9%	95.9%	+ 2.1%	95.6%	95.3%	- 0.3%
Inventory of Homes for Sale	351	664	+ 89.2%	—	—	—
Months Supply of Inventory	1.9	3.6	+ 89.5%	—	—	—

Townhouse-Condo	November			Year to Date		
	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	0	1	—	1	1	0.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	56	—	—
Median Sales Price*	—	—	—	\$132,500	—	—
Average Sales Price*	—	—	—	\$132,500	—	—
Percent of List Price Received*	—	—	—	91.4%	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

