

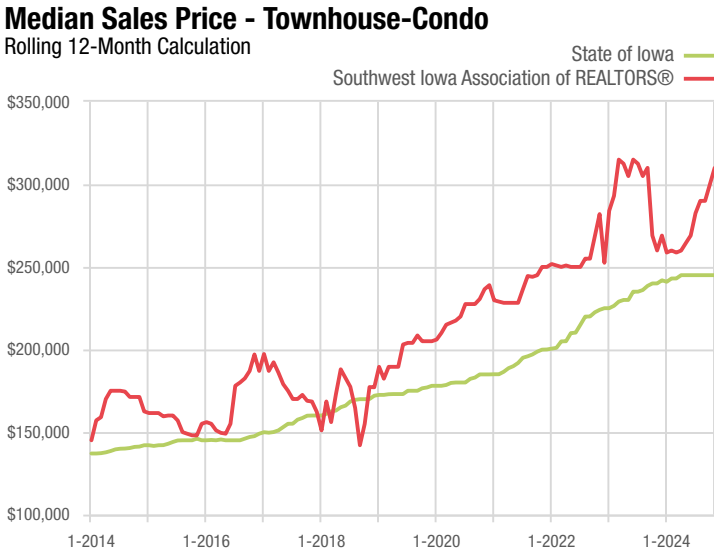
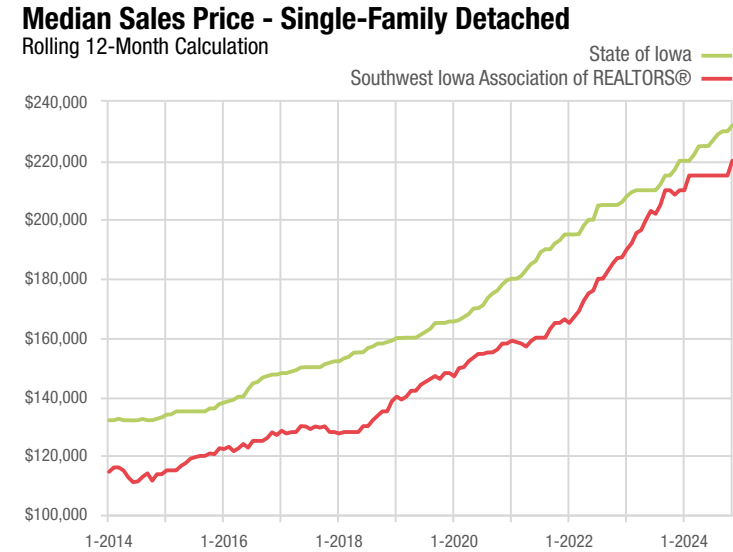
Southwest Iowa Association of REALTORS®

Includes Mills and Pottawattamie Counties

Single-Family Detached	November			Year to Date		
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	126	112	- 11.1%	1,341	1,415	+ 5.5%
Pending Sales	91	56	- 38.5%	1,055	1,039	- 1.5%
Closed Sales	81	93	+ 14.8%	1,035	1,028	- 0.7%
Days on Market Until Sale	13	30	+ 130.8%	13	20	+ 53.8%
Median Sales Price*	\$195,000	\$232,750	+ 19.4%	\$210,000	\$224,900	+ 7.1%
Average Sales Price*	\$219,274	\$271,332	+ 23.7%	\$247,631	\$256,917	+ 3.7%
Percent of List Price Received*	98.9%	98.6%	- 0.3%	100.4%	98.9%	- 1.5%
Inventory of Homes for Sale	139	186	+ 33.8%	—	—	—
Months Supply of Inventory	1.5	2.0	+ 33.3%	—	—	—

Townhouse-Condo	November			Year to Date		
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	4	3	- 25.0%	83	70	- 15.7%
Pending Sales	4	0	- 100.0%	66	50	- 24.2%
Closed Sales	6	2	- 66.7%	60	50	- 16.7%
Days on Market Until Sale	5	15	+ 200.0%	14	19	+ 35.7%
Median Sales Price*	\$248,250	\$286,000	+ 15.2%	\$264,500	\$310,000	+ 17.2%
Average Sales Price*	\$237,583	\$286,000	+ 20.4%	\$277,771	\$318,247	+ 14.6%
Percent of List Price Received*	100.2%	98.1%	- 2.1%	100.0%	100.0%	0.0%
Inventory of Homes for Sale	13	17	+ 30.8%	—	—	—
Months Supply of Inventory	2.2	3.5	+ 59.1%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.