Local Market Update – November 2024A Research Tool Provided by Iowa Association of REALTORS®



Webster County

Single-Family Detached		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	32	31	- 3.1%	402	455	+ 13.2%		
Pending Sales	22	14	- 36.4%	325	391	+ 20.3%		
Closed Sales	38	35	- 7.9%	322	393	+ 22.0%		
Days on Market Until Sale	70	61	- 12.9%	52	60	+ 15.4%		
Median Sales Price*	\$160,000	\$120,950	- 24.4%	\$134,000	\$133,900	- 0.1%		
Average Sales Price*	\$182,957	\$141,107	- 22.9%	\$150,058	\$150,941	+ 0.6%		
Percent of List Price Received*	95.0%	93.9%	- 1.2%	95.0%	94.9%	- 0.1%		
Inventory of Homes for Sale	598	106	- 82.3%		_	_		
Months Supply of Inventory	20.6	3.1	- 85.0%		_	_		

Townhouse-Condo		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	0	1		12	28	+ 133.3%		
Pending Sales	0	1		12	12	0.0%		
Closed Sales	2	3	+ 50.0%	12	6	- 50.0%		
Days on Market Until Sale	44	62	+ 40.9%	56	71	+ 26.8%		
Median Sales Price*	\$140,000	\$245,000	+ 75.0%	\$105,200	\$220,000	+ 109.1%		
Average Sales Price*	\$140,000	\$207,333	+ 48.1%	\$133,233	\$211,167	+ 58.5%		
Percent of List Price Received*	96.1%	97.7%	+ 1.7%	96.5%	97.5%	+ 1.0%		
Inventory of Homes for Sale	14	7	- 50.0%		_	_		
Months Supply of Inventory	8.2	3.8	- 53.7%		_	_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Webster County \$250,000 \$200,000 \$150,000 \$100.000 1-2016 1-2018 1-2020 1-2022 1-2024



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.