Local Market Update – November 2024A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

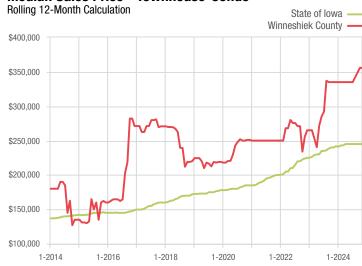
| Single-Family Detached | November | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|--|
| Key Metrics | 2023 | 2024 | % Change | Thru 11-2023 | Thru 11-2024 | % Change | |
| New Listings | 10 | 14 | + 40.0% | 136 | 150 | + 10.3% | |
| Pending Sales | 9 | 8 | - 11.1% | 130 | 124 | - 4.6% | |
| Closed Sales | 10 | 12 | + 20.0% | 131 | 123 | - 6.1% | |
| Days on Market Until Sale | 34 | 12 | - 64.7% | 27 | 24 | - 11.1% | |
| Median Sales Price* | \$203,500 | \$247,750 | + 21.7% | \$255,000 | \$260,000 | + 2.0% | |
| Average Sales Price* | \$271,150 | \$254,325 | - 6.2% | \$283,101 | \$308,032 | + 8.8% | |
| Percent of List Price Received* | 98.9% | 95.6% | - 3.3% | 97.8% | 97.9% | + 0.1% | |
| Inventory of Homes for Sale | 12 | 19 | + 58.3% | | _ | _ | |
| Months Supply of Inventory | 1.0 | 1.8 | + 80.0% | | | _ | |

| Townhouse-Condo | | November | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|--|--|
| Key Metrics | 2023 | 2024 | % Change | Thru 11-2023 | Thru 11-2024 | % Change | | |
| New Listings | 1 | 2 | + 100.0% | 18 | 13 | - 27.8% | | |
| Pending Sales | 1 | 1 | 0.0% | 17 | 10 | - 41.2% | | |
| Closed Sales | 1 | 1 | 0.0% | 13 | 11 | - 15.4% | | |
| Days on Market Until Sale | 252 | 493 | + 95.6% | 89 | 61 | - 31.5% | | |
| Median Sales Price* | \$335,000 | \$208,000 | - 37.9% | \$335,000 | \$362,500 | + 8.2% | | |
| Average Sales Price* | \$335,000 | \$208,000 | - 37.9% | \$338,374 | \$351,565 | + 3.9% | | |
| Percent of List Price Received* | 100.0% | 94.5% | - 5.5% | 101.8% | 102.4% | + 0.6% | | |
| Inventory of Homes for Sale | 1 | 5 | + 400.0% | | _ | _ | | |
| Months Supply of Inventory | 0.5 | 3.6 | + 620.0% | | _ | _ | | |

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Winneshiek County \$300,000 \$250,000 \$200,000 \$150,000 1-2016 1-2018 1-2020 1-2022 1-2024

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.