Local Market Update – November 2024 A Research Tool Provided by Iowa Association of REALTORS®



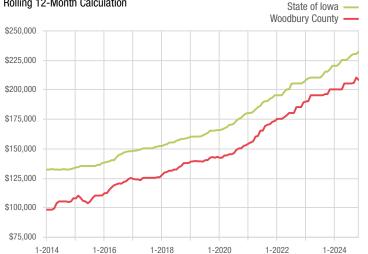
Woodbury County

Single-Family Detached		November			Year to Date		
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change	
New Listings	86	88	+ 2.3%	1,071	1,107	+ 3.4%	
Pending Sales	58	76	+ 31.0%	861	890	+ 3.4%	
Closed Sales	90	71	- 21.1%	837	882	+ 5.4%	
Days on Market Until Sale	40	29	- 27.5%	28	31	+ 10.7%	
Median Sales Price*	\$212,000	\$195,000	- 8.0%	\$200,000	\$210,000	+ 5.0%	
Average Sales Price*	\$251,723	\$236,219	- 6.2%	\$229,615	\$235,457	+ 2.5%	
Percent of List Price Received*	97.6%	98.5%	+ 0.9%	98.7%	98.1%	- 0.6%	
Inventory of Homes for Sale	177	162	- 8.5%		—		
Months Supply of Inventory	2.3	2.0	- 13.0%				

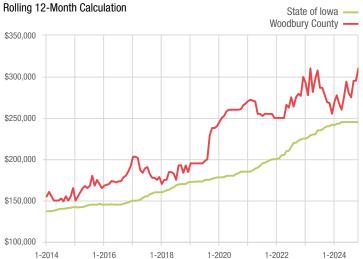
Townhouse-Condo	November			Year to Date		
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	2	2	0.0%	62	90	+ 45.2%
Pending Sales	1	2	+ 100.0%	56	72	+ 28.6%
Closed Sales	5	9	+ 80.0%	54	72	+ 33.3%
Days on Market Until Sale	60	35	- 41.7%	54	52	- 3.7%
Median Sales Price*	\$250,000	\$310,000	+ 24.0%	\$261,500	\$317,500	+ 21.4%
Average Sales Price*	\$343,150	\$313,826	- 8.5%	\$274,602	\$292,587	+ 6.5%
Percent of List Price Received*	97.7%	98.8%	+ 1.1%	99.0%	98.4%	- 0.6%
Inventory of Homes for Sale	14	15	+ 7.1%			
Months Supply of Inventory	2.8	2.5	- 10.7%			

* Does not account for seller concessions; % Change may be extreme due to small sample size.





Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.