



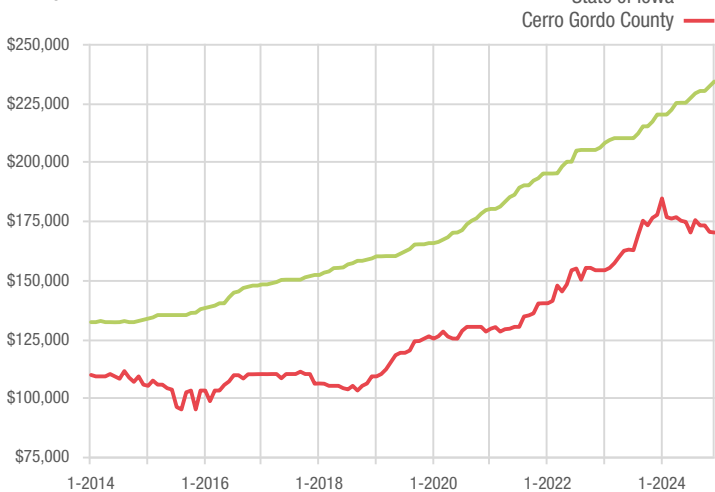
Cerro Gordo County

Single-Family Detached	December			Year to Date		
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	26	32	+ 23.1%	758	859	+ 13.3%
Pending Sales	21	9	- 57.1%	709	703	- 0.8%
Closed Sales	51	51	0.0%	713	708	- 0.7%
Days on Market Until Sale	68	76	+ 11.8%	59	66	+ 11.9%
Median Sales Price*	\$188,500	\$163,000	- 13.5%	\$177,500	\$170,000	- 4.2%
Average Sales Price*	\$275,683	\$239,366	- 13.2%	\$234,450	\$243,056	+ 3.7%
Percent of List Price Received*	96.4%	95.0%	- 1.5%	97.7%	96.6%	- 1.1%
Inventory of Homes for Sale	117	209	+ 78.6%	—	—	—
Months Supply of Inventory	2.0	3.6	+ 80.0%	—	—	—

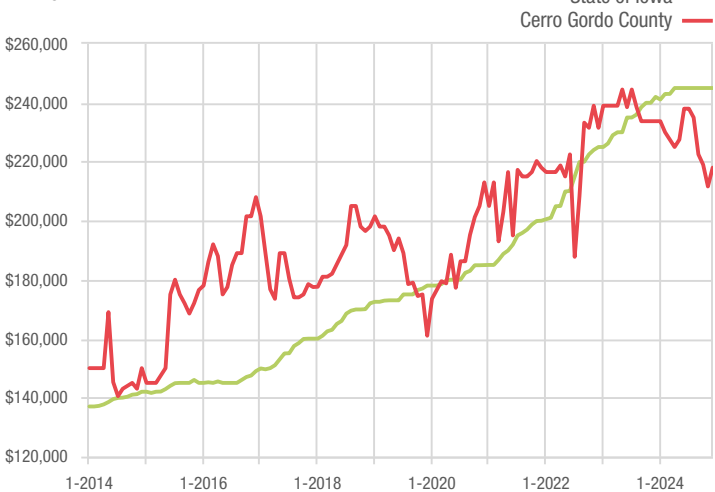
Townhouse-Condo	December			Year to Date		
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	1	2	+ 100.0%	30	20	- 33.3%
Pending Sales	0	0	0.0%	25	17	- 32.0%
Closed Sales	3	0	- 100.0%	30	17	- 43.3%
Days on Market Until Sale	66	—	—	83	80	- 3.6%
Median Sales Price*	\$160,000	—	—	\$233,750	\$218,000	- 6.7%
Average Sales Price*	\$182,667	—	—	\$242,647	\$213,861	- 11.9%
Percent of List Price Received*	96.2%	—	—	96.7%	98.2%	+ 1.6%
Inventory of Homes for Sale	7	6	- 14.3%	—	—	—
Months Supply of Inventory	2.8	2.5	- 10.7%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached
Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.