



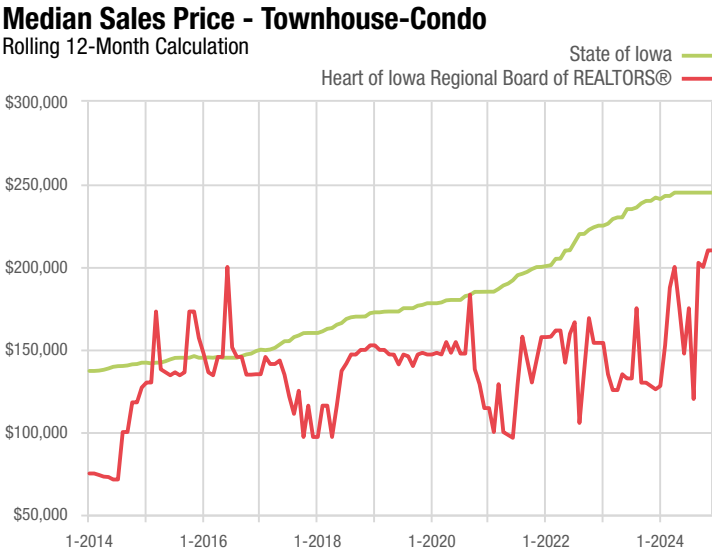
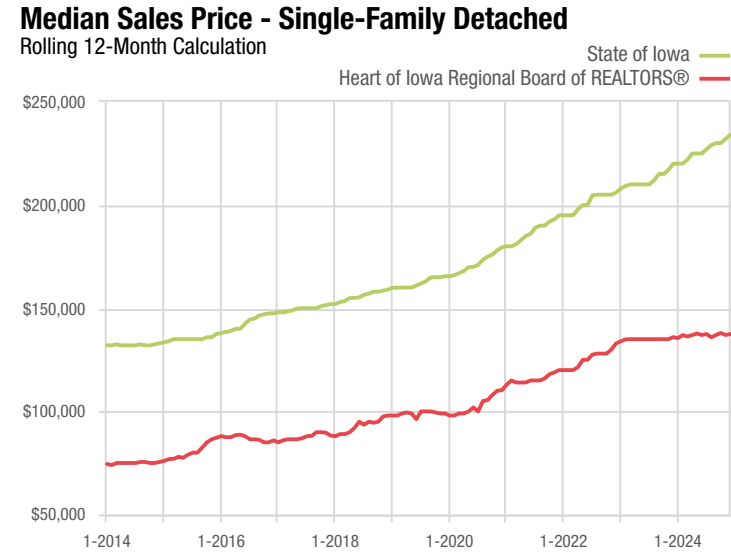
Heart of Iowa Regional Board of REALTORS®

Includes Franklin, Grundy, Hamilton, Hardin, Humboldt, Webster and Wright Counties

Single-Family Detached	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	85	65	- 23.5%	1,348	1,441	+ 6.9%
Pending Sales	73	53	- 27.4%	1,147	1,200	+ 4.6%
Closed Sales	90	114	+ 26.7%	1,136	1,221	+ 7.5%
Days on Market Until Sale	58	57	- 1.7%	45	55	+ 22.2%
Median Sales Price*	\$137,250	\$144,600	+ 5.4%	\$136,000	\$137,500	+ 1.1%
Average Sales Price*	\$151,835	\$175,769	+ 15.8%	\$154,520	\$155,560	+ 0.7%
Percent of List Price Received*	93.0%	94.4%	+ 1.5%	94.8%	94.6%	- 0.2%
Inventory of Homes for Sale	789	353	- 55.3%	—	—	—
Months Supply of Inventory	8.3	3.5	- 57.8%	—	—	—

Townhouse-Condo	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	0	0	0.0%	20	38	+ 90.0%
Pending Sales	2	0	- 100.0%	20	17	- 15.0%
Closed Sales	1	1	0.0%	19	12	- 36.8%
Days on Market Until Sale	62	179	+ 188.7%	61	71	+ 16.4%
Median Sales Price*	\$120,000	\$144,500	+ 20.4%	\$125,900	\$210,000	+ 66.8%
Average Sales Price*	\$120,000	\$144,500	+ 20.4%	\$152,489	\$202,525	+ 32.8%
Percent of List Price Received*	96.1%	96.7%	+ 0.6%	96.1%	98.0%	+ 2.0%
Inventory of Homes for Sale	14	12	- 14.3%	—	—	—
Months Supply of Inventory	7.7	4.9	- 36.4%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.