Local Market Update – December 2024A Research Tool Provided by Iowa Association of REALTORS®

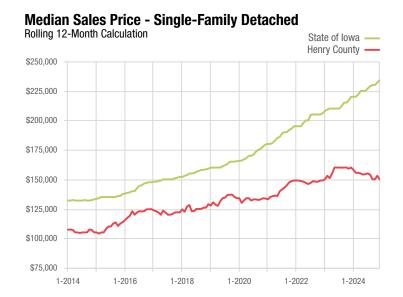


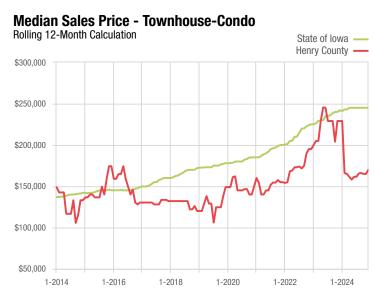
Henry County

Single-Family Detached		December			Year to Date			
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change		
New Listings	36	26	- 27.8%	633	680	+ 7.4%		
Pending Sales	41	29	- 29.3%	585	561	- 4.1%		
Closed Sales	49	35	- 28.6%	578	557	- 3.6%		
Days on Market Until Sale	32	52	+ 62.5%	30	33	+ 10.0%		
Median Sales Price*	\$160,000	\$161,000	+ 0.6%	\$160,000	\$150,000	- 6.3%		
Average Sales Price*	\$175,299	\$184,444	+ 5.2%	\$177,730	\$173,145	- 2.6%		
Percent of List Price Received*	97.8%	95.5%	- 2.4%	98.5%	97.5%	- 1.0%		
Inventory of Homes for Sale	70	119	+ 70.0%		_	_		
Months Supply of Inventory	1.4	2.5	+ 78.6%		_	_		

Townhouse-Condo		December			Year to Date			
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change		
New Listings	0	3		13	18	+ 38.5%		
Pending Sales	0	1		12	13	+ 8.3%		
Closed Sales	0	1		12	12	0.0%		
Days on Market Until Sale	_	2		12	11	- 8.3%		
Median Sales Price*	_	\$210,000		\$229,000	\$169,950	- 25.8%		
Average Sales Price*	_	\$210,000	_	\$209,125	\$174,958	- 16.3%		
Percent of List Price Received*	_	105.1%		100.1%	100.4%	+ 0.3%		
Inventory of Homes for Sale	2	6	+ 200.0%		_	_		
Months Supply of Inventory	1.3	3.2	+ 146.2%		_	_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.