Local Market Update – December 2024A Research Tool Provided by Iowa Association of REALTORS®



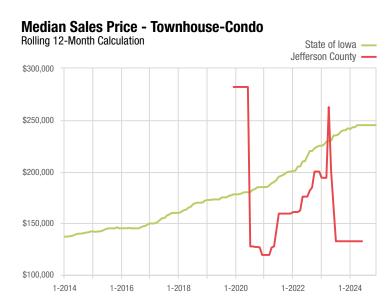
Jefferson County

| Single-Family Detached | | December | | | Year to Date | |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 12-2023 | Thru 12-2024 | % Change |
| New Listings | 10 | 6 | - 40.0% | 169 | 174 | + 3.0% |
| Pending Sales | 12 | 9 | - 25.0% | 165 | 139 | - 15.8% |
| Closed Sales | 9 | 12 | + 33.3% | 156 | 146 | - 6.4% |
| Days on Market Until Sale | 59 | 100 | + 69.5% | 62 | 57 | - 8.1% |
| Median Sales Price* | \$159,600 | \$210,000 | + 31.6% | \$169,900 | \$175,000 | + 3.0% |
| Average Sales Price* | \$156,796 | \$196,313 | + 25.2% | \$197,882 | \$198,620 | + 0.4% |
| Percent of List Price Received* | 92.1% | 96.6% | + 4.9% | 96.0% | 96.0% | 0.0% |
| Inventory of Homes for Sale | 27 | 56 | + 107.4% | | _ | _ |
| Months Supply of Inventory | 2.0 | 4.8 | + 140.0% | | | _ |

| Townhouse-Condo | | December | | | Year to Date | |
|---------------------------------|------|----------|----------|--------------|--------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 12-2023 | Thru 12-2024 | % Change |
| New Listings | 0 | 0 | 0.0% | 1 | 0 | - 100.0% |
| Pending Sales | 0 | 0 | 0.0% | 1 | 0 | - 100.0% |
| Closed Sales | 0 | 0 | 0.0% | 1 | 0 | - 100.0% |
| Days on Market Until Sale | _ | _ | | 56 | _ | _ |
| Median Sales Price* | _ | _ | | \$132,500 | _ | _ |
| Average Sales Price* | _ | _ | | \$132,500 | _ | _ |
| Percent of List Price Received* | _ | _ | | 91.4% | _ | _ |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | | _ | _ |
| Months Supply of Inventory | _ | _ | | | _ | _ |

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Jefferson County \$250,000 \$225,000 \$200,000 \$175,000 \$150,000 \$125,000 \$100,000 \$75,000 1-2014 1-2016 1-2018 1-2020 1-2022 1-2024



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.