Local Market Update – December 2024A Research Tool Provided by Iowa Association of REALTORS®



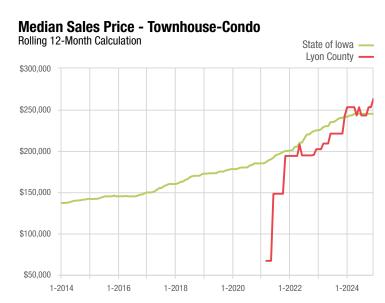
Lyon County

Single-Family Detached		December			Year to Date			
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change		
New Listings	4	19	+ 375.0%	42	88	+ 109.5%		
Pending Sales	1	4	+ 300.0%	29	51	+ 75.9%		
Closed Sales	2	3	+ 50.0%	29	48	+ 65.5%		
Days on Market Until Sale	37	55	+ 48.6%	33	40	+ 21.2%		
Median Sales Price*	\$274,500	\$175,000	- 36.2%	\$165,000	\$207,500	+ 25.8%		
Average Sales Price*	\$274,500	\$248,000	- 9.7%	\$211,914	\$247,912	+ 17.0%		
Percent of List Price Received*	97.6%	95.0%	- 2.7%	96.4%	95.5%	- 0.9%		
Inventory of Homes for Sale	8	26	+ 225.0%		_	_		
Months Supply of Inventory	2.8	6.1	+ 117.9%		_	_		

Townhouse-Condo		December			Year to Date			
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change		
New Listings	0	0	0.0%	4	7	+ 75.0%		
Pending Sales	0	0	0.0%	4	2	- 50.0%		
Closed Sales	1	0	- 100.0%	3	3	0.0%		
Days on Market Until Sale	9			52	8	- 84.6%		
Median Sales Price*	\$243,000			\$243,000	\$263,000	+ 8.2%		
Average Sales Price*	\$243,000			\$246,333	\$288,167	+ 17.0%		
Percent of List Price Received*	97.6%			97.8%	99.8%	+ 2.0%		
Inventory of Homes for Sale	0	2			_	_		
Months Supply of Inventory	_	1.0			_	_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Lyon County \$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2016 1-2018 1-2020 1-2022 1-2024



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.