## **Local Market Update – December 2024**A Research Tool Provided by Iowa Association of REALTORS®



## **Pocahontas County**

| Single-Family Detached          | December  |          |          | Year to Date |              |          |  |
|---------------------------------|-----------|----------|----------|--------------|--------------|----------|--|
| Key Metrics                     | 2023      | 2024     | % Change | Thru 12-2023 | Thru 12-2024 | % Change |  |
| New Listings                    | 3         | 3        | 0.0%     | 42           | 72           | + 71.4%  |  |
| Pending Sales                   | 4         | 0        | - 100.0% | 39           | 50           | + 28.2%  |  |
| Closed Sales                    | 2         | 3        | + 50.0%  | 35           | 53           | + 51.4%  |  |
| Days on Market Until Sale       | 85        | 101      | + 18.8%  | 84           | 69           | - 17.9%  |  |
| Median Sales Price*             | \$121,250 | \$63,750 | - 47.4%  | \$90,000     | \$115,000    | + 27.8%  |  |
| Average Sales Price*            | \$121,250 | \$63,750 | - 47.4%  | \$108,016    | \$141,519    | + 31.0%  |  |
| Percent of List Price Received* | 81.1%     | 98.7%    | + 21.7%  | 92.4%        | 92.6%        | + 0.2%   |  |
| Inventory of Homes for Sale     | 10        | 25       | + 150.0% |              | _            | _        |  |
| Months Supply of Inventory      | 3.1       | 5.0      | + 61.3%  |              | _            | _        |  |

| Townhouse-Condo                 |      | December |          |              | Year to Date |          |  |  |
|---------------------------------|------|----------|----------|--------------|--------------|----------|--|--|
| Key Metrics                     | 2023 | 2024     | % Change | Thru 12-2023 | Thru 12-2024 | % Change |  |  |
| New Listings                    | 0    | 0        | 0.0%     | 0            | 0            | 0.0%     |  |  |
| Pending Sales                   | 0    | 0        | 0.0%     | 0            | 0            | 0.0%     |  |  |
| Closed Sales                    | 0    | 0        | 0.0%     | 0            | 0            | 0.0%     |  |  |
| Days on Market Until Sale       | _    | _        |          |              | _            | _        |  |  |
| Median Sales Price*             | _    | -        |          |              | _            | _        |  |  |
| Average Sales Price*            | _    | -        | _        |              | _            | _        |  |  |
| Percent of List Price Received* | _    | _        |          |              | _            | _        |  |  |
| Inventory of Homes for Sale     | 0    | 0        | 0.0%     | _            | _            | _        |  |  |
| Months Supply of Inventory      | _    | _        |          |              | _            | _        |  |  |

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.

**Median Sales Price - Single-Family Detached** 

1-2016

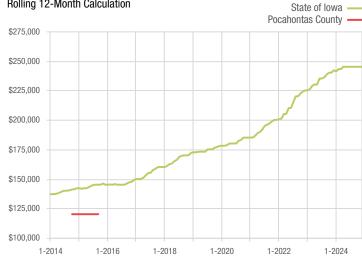
## Rolling 12-Month Calculation State of Iowa -Pocahontas County \$250,000 \$200,000 \$150,000 \$100,000 \$50,000

1-2018

1-2020

1-2022





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

1-2024