Local Market Update – December 2024A Research Tool Provided by Iowa Association of REALTORS®



Pottawattamie County

Single-Family Detached	December			Year to Date			
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change	
New Listings	71	62	- 12.7%	1,256	1,342	+ 6.8%	
Pending Sales	56	46	- 17.9%	1,009	1,006	- 0.3%	
Closed Sales	79	78	- 1.3%	1,017	1,014	- 0.3%	
Days on Market Until Sale	19	22	+ 15.8%	12	19	+ 58.3%	
Median Sales Price*	\$207,450	\$246,250	+ 18.7%	\$205,000	\$218,000	+ 6.3%	
Average Sales Price*	\$228,057	\$286,425	+ 25.6%	\$242,202	\$252,404	+ 4.2%	
Percent of List Price Received*	98.2%	98.2%	0.0%	100.5%	98.9%	- 1.6%	
Inventory of Homes for Sale	106	136	+ 28.3%		_	_	
Months Supply of Inventory	1.3	1.6	+ 23.1%		_		

Townhouse-Condo		December			Year to Date			
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change		
New Listings	5	3	- 40.0%	78	66	- 15.4%		
Pending Sales	3	2	- 33.3%	64	52	- 18.8%		
Closed Sales	3	4	+ 33.3%	60	50	- 16.7%		
Days on Market Until Sale	9	6	- 33.3%	14	15	+ 7.1%		
Median Sales Price*	\$339,000	\$213,500	- 37.0%	\$279,500	\$294,000	+ 5.2%		
Average Sales Price*	\$316,667	\$228,000	- 28.0%	\$280,156	\$297,647	+ 6.2%		
Percent of List Price Received*	98.0%	99.0%	+ 1.0%	99.8%	99.9%	+ 0.1%		
Inventory of Homes for Sale	10	13	+ 30.0%		_	_		
Months Supply of Inventory	1.9	3.0	+ 57.9%		_	_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached

1-2014

1-2016

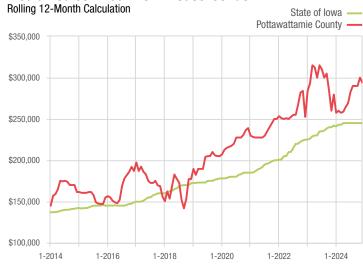
Rolling 12-Month Calculation State of Iowa -Pottawattamie County \$250,000 \$225,000 \$200,000 \$175,000 \$150,000 \$125,000 \$100,000

1-2018

1-2020

1-2022

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

1-2024