Local Market Update – December 2024A Research Tool Provided by Iowa Association of REALTORS®



Webster County

Single-Family Detached	December			Year to Date			
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change	
New Listings	31	20	- 35.5%	433	475	+ 9.7%	
Pending Sales	23	8	- 65.2%	348	406	+ 16.7%	
Closed Sales	26	32	+ 23.1%	348	425	+ 22.1%	
Days on Market Until Sale	83	30	- 63.9%	54	57	+ 5.6%	
Median Sales Price*	\$135,000	\$115,950	- 14.1%	\$134,900	\$132,000	- 2.1%	
Average Sales Price*	\$122,608	\$132,913	+ 8.4%	\$148,001	\$149,458	+ 1.0%	
Percent of List Price Received*	93.1%	96.3%	+ 3.4%	94.8%	95.0%	+ 0.2%	
Inventory of Homes for Sale	599	102	- 83.0%		_	_	
Months Supply of Inventory	20.7	3.0	- 85.5%		_	_	

Townhouse-Condo		December			Year to Date			
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change		
New Listings	0	0	0.0%	12	28	+ 133.3%		
Pending Sales	1	0	- 100.0%	13	12	- 7.7%		
Closed Sales	1	1	0.0%	13	7	- 46.2%		
Days on Market Until Sale	62	179	+ 188.7%	56	87	+ 55.4%		
Median Sales Price*	\$120,000	\$144,500	+ 20.4%	\$120,000	\$215,000	+ 79.2%		
Average Sales Price*	\$120,000	\$144,500	+ 20.4%	\$132,215	\$201,643	+ 52.5%		
Percent of List Price Received*	96.1%	96.7%	+ 0.6%	96.5%	97.4%	+ 0.9%		
Inventory of Homes for Sale	13	7	- 46.2%		_	_		
Months Supply of Inventory	8.0	3.5	- 56.3%		_	_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Webster County \$250,000 \$200,000 \$150,000 \$100.000 1-2016 1-2018 1-2020 1-2022 1-2024

Rolling 12-Month Calculation State of Iowa -Webster County \$300,000 \$250,000 \$200,000

Median Sales Price - Townhouse-Condo

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

\$150,000

\$100,000

\$50,000

1-2014

1-2018

1-2020

1-2022

1-2024

1-2016